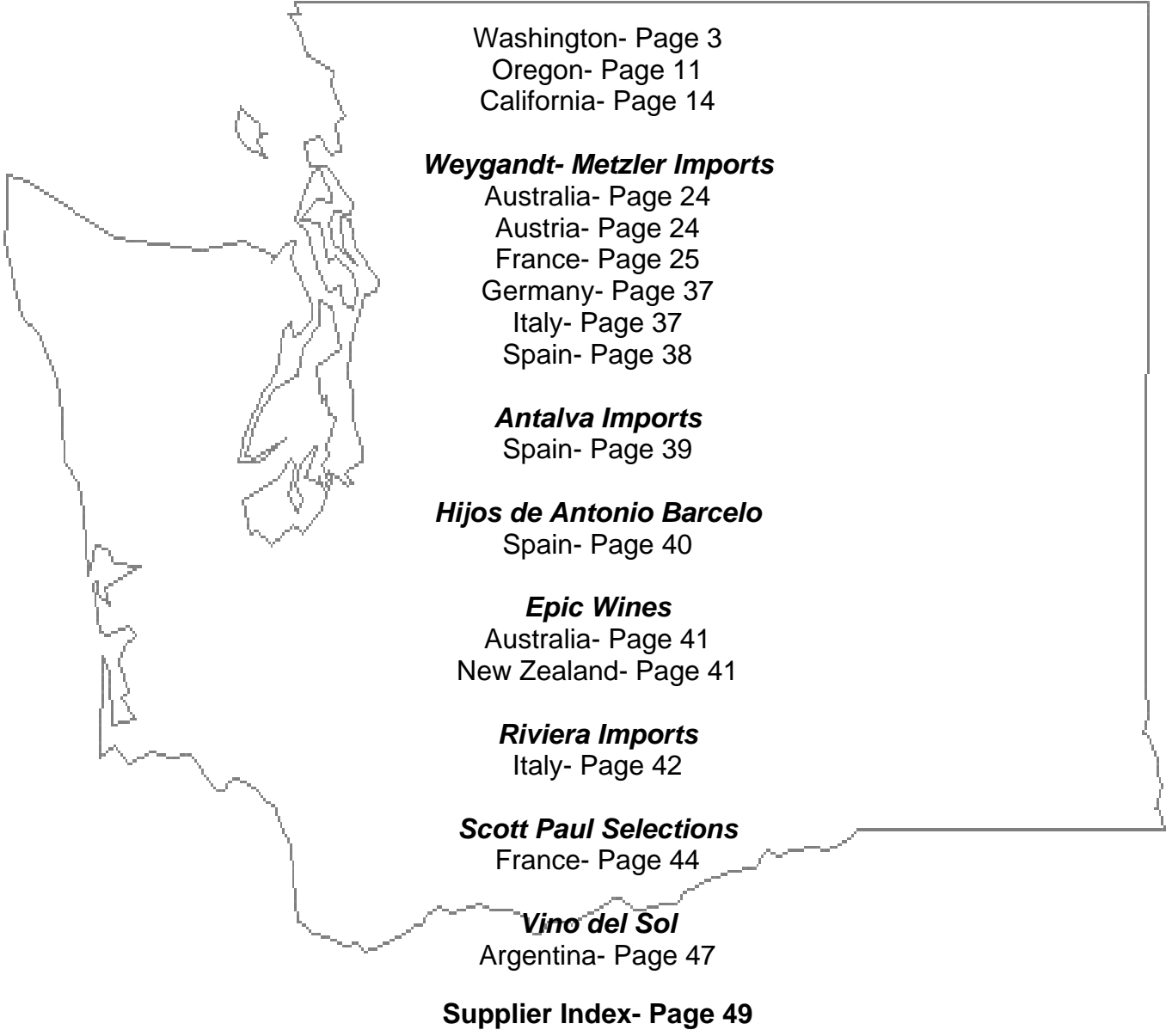




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March 2009

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Arlington Road Winery - Woodinville, Washington

Robin Nydam, Owner

Matt Loso, Consulting Winemaker

www.arlingtonroadcellars.com

For many people starting a winery is all but a dream. Robin Nydam was able to turn that vision into reality, and has begun on a strong foot. Matt Loso was hired on as the consulting winemaker and top vineyard sources in the state were secured, and the two wines that we have to offer are very impressive. The Imperium is an intense Riesling, offering loads of aromatics, with richness that may be unequalled in our state. The Monolith is a very un-monolithic blend of Bordeaux varietals, and we all know from experience that Matt is pretty good at crafting those wines. The future looks bright for Arlington Road, and we're happy to have them on board.

2006 Arlington Road Imperium "Charbonneau Vineyard", Columbia Valley

2005 Arlington Road Monolith, Columbia Valley

Basel Cellars - Walla Walla, Washington

Greg Basel, Owner

www.baselcellars.com

Basel Cellars, located south of town, is easy to spot from Highway 125, as it's the large lodge to the west of the highway that looks like an only slightly smaller rendition of Yosemite's Ahwanee Lodge. Originally built as a 14,000 square foot private home, the winery is subterranean and designed after Chateau Mouton-Rothschild in Bordeaux, and has been in full production since the 2003 vintage. Basel Cellars produces Bordeaux-styled wines, Syrah and an occasional small batch of something unique and special from their estate vines. The pride of the estate is the blend "Merriment", and the popular beverage formerly known as "Red Wine" is now more appropriately named "Inspired". Following the departure of Trey Busch, the winery has become even more of a family business, with Greg's son Justin taking over the winemaking reigns, with the consultation of another Cordon star, Tom Glase.

2007 Basel Cellars Forget Me Not Sauvignon Blanc, Columbia Valley

2006 Basel Cellars Claret, Walla Walla Valley-**late summer**

2005 Basel Cellars Merlot "Pheasant Run", Walla Walla Valley

2005 Basel Cellars Cabernet Sauvignon "Pheasant Run", Walla Walla Valley

2005 Basel Cellars "Inspired", Columbia Valley

2005 Basel Cellars "Merriment", Walla Walla Valley

2005 Basel Cellars Syrah, Columbia Valley-Walla Walla Valley

2005 Basel Cellars Syrah "Lewis Vineyard" Reserve, Columbia Valley

Beresan Winery - Walla Walla, Washington

Tom Waliser, Owner

Tom Glase, Winemaker

www.beresanwines.com

Tom Waliser has been the vineyard manager at Norm McKibben's Seven Hills and PepperBridge vineyards since day one, meaning the man knows how to grow good fruit. Eventually, he purchased and planted his own vineyards in the rocks that made up the old riverbed of the Walla Walla River. Planted to the traditional Bordeaux varieties, plus Syrah, Tom Waliser grows the fruit and Tom Glase makes the wines. Early vintages were impossible to procure, no surprise with a 95 pt rating on a wine under \$30. The 2005's are consistent with the house style, being rich, balanced wines that are true to their deep Walla Walla soil. The proprietary red "Stone River", a true vineyard wine, is made from standard Bordeaux varieties with a dollop of Syrah. The 2006's will be released in the fall of 2008.

2006 Beresan Semillon, Walla Walla Valley

2005 Beresan Cabernet Sauvignon, Walla Walla Valley

2005 Beresan Syrah, Walla Walla Valley-**very limited**

2005 Beresan "Stone River", Walla Walla Valley

Boomtown - Walla Walla, Washington

Corey Braunel and Chad Johnson, Owners/Winemakers

With the amount of vineyard acreage that has been planted in Eastern Washington over the last decade, it was just a matter of time until we had the opportunity to have wines like this. Corey and Chad from Dusted Valley have been able to pick up extra fruit at reasonable prices, and put together well-balanced, varietal wines, while passing their savings on to the consumer. These are well-packaged, delicious wines for not a lot of cash.

2006 Boomtown Pinot Gris, Columbia Valley

2006 Boomtown Chardonnay, Columbia Valley

2006 Boomtown Cabernet Sauvignon, Columbia Valley

2005 Boomtown Syrah, Columbia Valley

Chatter Creek-

Gordy Rawson- Owner/Winemaker

www.chattercreek.com

Chatter Creek specializes in handcrafted varietal wines that emphasize the diverse terroir of Washington State. These wines are stylized like classic European wines. The focus is on Rhone and Bordeaux varietals. Gordy works hand-in-hand with his growers to obtain the best fruit possible.

2007 Chatter Creek Viognier, Columbia Valley
2007 Chatter Creek Grenache, Columbia Valley
2006 Chatter Creek Syrah Lonesome Spring Ranch, Yakima Valley
2006 Chatter Creek Clifton Hill, Columbia Valley
2006 Chatter Creek Cabernet Franc Alder Ridge, Horse Heaven Hills
2006 Chatter Creek Blend 105, Columbia Valley
2006 Chatter Creek Cabernet Sauvignon, Columbia Valley
2005 Chatter Creek Nebbiolo, Wahluke Slope
2007 Chatter Creek Rose

Cote Bonneville (DuBrul Vineyard) - Yakima Valley, Washington

Hugh and Kathy Shiels – Owners/Winemakers

www.cotebonneville.com

The Bonneville Vineyard is considered one of the top vineyards in Washington State. This vineyard is located on a steep south facing slope in the Yakima Valley. Six varietals are planted. The site produces small berries with distinctive flavor characteristics. These are well scoring wines each year. Seattle Magazine named them both Most Outstanding Wine of the Year and Vineyard of the Year.

2004 Cote Bonneville DuBrul Vineyard Cabernet Sauvignon, Yakima Valley
2005 Cote Bonneville Carriage House, Yakima Valley
2006 Cote Bonneville Chardonnay, Yakima Valley

DaMa Wines – Walla Walla, Washington

Mary Derby- Owner, Winemaker

Dawn Kammer- Owner, Winemaker

www.damawines.com

When the founder of the famed Spring Valley Vineyards Winery came to us with her new project, we paid very close attention to what was being offered. Mary Derby has created a new winery with her close friend Dawn Kammer, and for now, the winery is patterned after the negociant model we've all seen used successfully in France over the years. The girls are purchasing small, premium lots of wine that has become available to them, and are blending them together to put out the best possible wines they can for the dough. Through working with producers that share their similar concerns regarding sustainability and protecting our environment, the quality of the first released wines is very impressive, and the future shines bright. A portion of the winery's proceeds go towards different Woman's Organizations.

2006 DaMa Riesling, Columbia Valley
2006 DaMa Chardonnay, Columbia Valley
2005 DaMa Cabernet Sauvignon, Columbia Valley

Domaine Pouillon (formerly Domaine Pierre Noire) - Lyle, Washington

Alexis and Juliett Pouillon, Winegrowers

www.domainepouillon.com

It is said that the next great wave of boutique winery in Washington will come from the Columbia Gorge, where the Northwest's mighty river cuts a scar through the Cascade Range. Located on the Lyle Bench, this tiny winery has a French feel, in both style and flavor. The Vin Blanc is a delicious, lean blend of Chardonnay and Viognier, while the rouge is a wonderfully balanced blend of Cabernet and Syrah. Their wines are extremely limited in availability, and are bottled in Stelvin-type enclosures. With sustainable beliefs and practices, estate fruit, and lower alcohol levels, their passion to make wines that stray from the norm should not be ignored.

2006 Domaine Pierre Noire Vin Blanc, Columbia Valley

2006 Domaine Pierre Noire Vin Rouge "Cuvee en Amont", Columbia Gorge

2006 Domaine Pierre Noire Gewurztraminer

Dusted Valley Vintners

Walla Walla, Washington

Corey and Cindy Braunel, Chad and Janet Johnson, Owners

Corey and Chad, Winemakers

www.dustedvalley.com

Dusted Valley Vintners was founded on the notion that when family pulls together, the American Dream can turn into a living reality. They're a proud bunch of farm raised Sconnies, transplanted to the dusted valley of Walla Walla, and Syrah is but one of their passions. Their "Stained Tooth Society" has a loyal following, and their varietal series represents top end quality for not top dollar. The Chardonnay is made from some of Washington's oldest vines (30 years), primarily in the Yakima Valley, and the Viognier has a floral element, with acidity rarely attained in Washington. Their use of new oak is limited, as is the excessive amount of hang-time. These wines are crafted with balance and purity of fruit flavors at a very reasonable price.

2006 Dusted Valley Viognier, Yakima Valley

2006 Dusted Valley Chardonnay, Columbia Valley

2005 Dusted Valley Cabernet Sauvignon, Walla Walla Valley

2006 Dusted Valley Syrah "Stained Tooth", Columbia Valley

2006 Dusted Valley Syrah Walla Walla Valley

2005 Dusted Valley Syrah "Birch Creek", Walla Walla Valley- **very limited**

2005 Dusted Valley Syrah "Squirrel Tooth Alice", Lonesome Springs Ranch, Yakima Valley- **very limited**

Fidelitas - Red Mountain, Washington

Bryan Alford, Susan Ferrin, Charlie Hoppes and Loren Hoppes, Owners

Charlie Hoppes, Winemaker

www.fidelitaswines.com

With its new winery established right in the heart of Red Mountain, Fidelitas has firmly implanted itself onto the premium Washington wine scene. From the inaugural 2000 vintage through today, Charlie has crafted one of the most delicious Washington blends (originally calling it Meritage) with his Optu, while putting into one of the country's most distinctive and innovative packages. The varietal line is one of Washington's most solid offerings every year, with superb fruit sources that give us varieties like Semillon and Malbec, with much in between. The m-100 series, named for Charlie and Loren's late grandmother Mary who made it to 100, is a sought after commodity, never made in enough quantity, and its production ensures that only the finest wines go into the varietal and single-vineyard bottlings. Their most sought after Cabernet comes from the old block of Champoux (one of about 5 wineries able to get said fruit), and the Eight Syrah is from Dick Boushey's fine plantings. The Boushey Red Wine was originally made to celebrate Dick Boushey's 25th harvest.

2006 Fidelitas m100 White, Columbia Valley

2006 Fidelitas Semillon, Columbia Valley

2006 Fidelitas m100 Red, Columbia Valley

2005 Fidelitas Merlot, Columbia Valley

2005 Fidelitas Cabernet Sauvignon, Columbia Valley

2005 Fidelitas Cabernet Sauvignon, Walla Walla Valley

2005 Fidelitas Cabernet Sauvignon "Champoux Vineyard", Columbia Valley-**inquire**

2004 Fidelitas Optu, Columbia Valley- **very limited**

2005 Fidelitas Optu, Columbia Valley- **August 2008**

2005 Fidelitas Red "Boushey Vineyard", Yakima Valley

2005 Fidelitas Syrah "Eight", Yakima Valley

Hightower Cellars - Red Mountain, Washington

Tim and Kelly Hightower, Winegrowers

www.hightowercellars.com

From their inaugural vintage of 1997, the Hightowers have made a name for themselves on Red Mountain with their solid and age-worthy reds. With their estate vineyard now online, sunsets over the Yakima Valley have never looked better. Our annual Harvest Bus Tour makes a pilgrimage one autumn Friday night each year and the Hightowers serve up legendary tacos to all. The Cabernet has a delicious, smooth entry, with great mid-palate, and the Merlot continues to be one of Washington's best examples. Limited amounts of Pepper Bridge and Red Mountain wines are available to us each year, which have sold out very quickly in the past. The Murray Series offers a red and a white table wine that are both great values, and are adorned with their late Labrador friend, Murray.

2007 Hightower Murray Cuvee White, Columbia Valley- **fall 2008**

2005 Hightower Murray Cuvee Red, Columbia Valley

2005 Hightower Merlot, Columbia Valley

2005 Hightower Cabernet Sauvignon, Columbia Valley

2006 Hightower Pepper Bridge, Walla Walla Valley- **spring 2009**

2004 Hightower Red Mountain, Red Mountain

JM Cellars - Woodinville, Washington

John and Peggy Bigelow, Owners

www.jmcellars.com

John and Peggy Bigelow's initial release from the 1999 vintage won the Ray's Retrospective, which helped put them on the map, and things haven't slowed down a bit ever since. The Tre Fanciulli (Italian for three precious ones...their sons) is a Bordeaux dominated blend with a good smattering of Syrah. The Columbia Cuvee is a very well-balanced blend of Bordeaux varietals, with an immediate appeal. The Bramble Bump Red Table Wine is a staple to most, and the varietal line shows the sturdy character that John achieves in his wines. The winery is located on a hillside above Ste. Michelle, with a maple garden surrounding it, and is a stunning site. Recently their lineup was given wonderful scores from our world's most revered and influential wine critic, and suddenly supply is far exceeded by demand. Congratulations to John and Peggy!

2007 JM Cellars Sauvignon Blanc, Red Mountain

2006 JM Cellars "Bramble Bump Red", Columbia Valley

2005 JM Cellars Merlot, Red Mountain-**limited**

2005 JM Cellars Cabernet Sauvignon, Red Mountain

2005 JM Cellars Columbia Valley Cuvee, Columbia Valley

2005 JM Cellars Syrah, Columbia Valley

2005 JM Cellars Tre Fanciulli, Columbia Valley-**inquire**

2005 Longevity, Columbia 1.5L-**inquire**

Kyra Wines

Moses Lake, Washington

Kyra and Bruce Baerlocher, Owners

Kyra Baerlocher, Winemaker

www.kyrawines.com

One of the newer wineries in the Cordon portfolio, we're confident that Kyra makes the finest Chenin Blanc in Moses Lake, if not in all of Washington! Attractively packaged and very reasonably priced, Kyra's wines have been well received by all, and offer true varietal character across the board. The Pinot Gris and Pinot Noir come from the Millbrandt's Evergreen Vineyard (which is adjacent to the Gorge Amphitheater), and the Sangiovese and Chenin come from the Wahluke Slope. The PSV is a Bordeaux inspired blend taking its name from Purple Sage Vineyard, also on the Wahluke Slope.

2005 Kyra Pinot Gris "Evergreen Vineyard", Columbia Valley

2007 Kyra Chenin Blanc, Columbia Valley

2006 Kyra Pinot Noir, Columbia Valley

2005 Kyra Sangiovese, Wahluke Slope

2007 Kyra Dolcetto, Columbia Valley

2005 Kyra PSV Red Wine (Purple Sage Vineyard), Columbia Valley-**limited**

Long Shadows Vintners - Walla Walla, Washington

Allen Shoup, Founder and CEO

Gilles Nicault, House Winemaker

www.longshadows.com

What do Armin Diel, Gilles Nicault, the Folonari brothers, Philippe Melka, Agustin Huneeus, Michel Rolland, Randy Dunn, and John Duval all have in common? Well, besides being some of the greatest winemakers in the world, they all make wines under one amazing roof in Walla Walla. One could argue that the father of the Washington wine industry is Allen Shoup, and by collecting eight of the world's best to come to Washington, offer their expertise, and showcase their specialties, he has again vaulted to the top of the Washington wine scene. Quantities are very limited and releases are allocated.

2007 Poet's Leap Riesling, Columbia Valley

2004 Chester-Kidder, Columbia Valley

2006 Saggi, Columbia Valley- **fall 2008**

2005 Pirouette, Columbia Valley

2006 Pedestal Merlot, Columbia Valley- **February 2009**

2006 Feather Cabernet Sauvignon, Columbia Valley- **April 2009**

2005 Sequel Syrah, Columbia Valley

Matthews Estate - Woodinville, Washington

Aryn Morell, Winemaker

www.matthewscellars.com

Matthews Estate has been making wine in Woodinville since 1993, and is one of the original wineries of the area, long before the Woodinville “boom”. Their flagship wine is a Bordeaux-inspired blend with fine vineyard sources, aged exclusively in French oak. The Claret is also Bordeaux inspired, and the 2004 is comprised of all of Matthews’ top fruit, with no Red Table Wine being produced in the frost affected vintage. The Sauvignon Blancs that Matthews’ produces are fabulous white wines, with the new concrete egg fermented and aged Stillwater Creek bottling setting a new Washington standard. The Syrah comes from the Hedges Estate and Klipsun Vineyard on Red Mountain, and is limited in production every year. Periodically, very small amounts of Matthews’ single vineyard Cabernets are made available, and last year we even got a little Pinot Noir.

2007 Matthews Cellars Sauvignon Blanc, Columbia Valley

2008 Matthews Cellars Sauvignon Blanc “Stillwater Creek”, Columbia Valley- **summer 2009**

2005 Matthews Cellars Claret, Columbia Valley

2003 Matthews Red Table Wine, Columbia Valley

2006 Matthews Syrah, Red Mountain

Sleight of Hand Cellars- Walla Walla, Washington

Trey Busch, Owner/Winemaker

www.sofhcellars.com

Trey Busch has taken the next step in many a winemaker’s career, leaving the winery where his name was firmly established, and taking on the challenge of doing it all himself. His experience and expertise are only two of the reasons we’re proud to have Sleight of Hand Cellars in our portfolio, and the initial releases have been very well received. The Magician is the white of the family, being very well made Gewurztraminer, and the Spellbinder is a multi-vintage blend of Cab Franc, Sangiovese and Syrah. The Archimage is a right-bank inspired Bordeaux blend, and truly shows the progress Trey has made in his impressive tenure as a winemaker in Washington State. Please don’t tell anyone about the Syrah, because quantities are minute, and chances are, we won’t be telling you.

2007 Sleight of Hand “The Magician”, Columbia Valley

2006 Sleight of Hand “The Spellbinder”, Columbia Valley

2006 Spellbinder Syrah “The Levitation”, Columbia Valley-**inquire**

2006 Sleight of Hand “The Archimage”, Columbia Valley

Va Piano – Walla Walla

Justin Wylie- Owner/Winemaker

www.vapianovineyards.com

The Va Piano Vineyards were planted in 1999 by Justin and Liz Wylie. Their vision is to produce small lot well balanced, full bodied red wines that showcase the exceptional fruit from Walla Walla.

2006 Va Piano Cabernet Sauvignon, Walla Walla

2006 Va Piano Syrah, Walla Walla

Va Piano Bruno’s Blend IV

Waters Winery - Walla Walla, Washington

Jason Huntley, Owner

Jamie Brown, Winemaker

www.waterswinery.com

Born and raised in Walla Walla, Jason Huntley recently returned as an adult to the famous valley, and thankfully for us, and all of you, was inspired to have a winery. His boyhood friendship with Chris Figgins of Leonetti Cellars has led him in the right direction, and assured that he would receive good advice. That advice from Chris led him to Jamie Brown, the “anti”-winemaker of Walla Walla, one that eschews 100% new oak and overripe fruit. Their style is one of balance and expressive fruit, defining a sense of place. The Interlude is the blend in the stable, and is Bordeaux inspired. The single vineyard Syrahs are very special, and Waters is the first winery to be allowed to use the vineyard name on the fruit they obtain from the Figgins family.

2007 Waters Viognier, Walla Walla Valley- **very limited**

2006 Waters Interlude, Walla Walla Valley

2005 Waters Cabernet Sauvignon, Walla Walla Valley

2006 Waters Syrah, Columbia Valley

2006 Waters Syrah Forgotten Hills, Walla Walla Valley-**fall 2008**

2006 Waters Syrah Pepper Bridge, Walla Walla Valley- **fall 2008**

2006 Waters Syrah Loess, Walla Walla Valley- **fall 2008**

Wineglass Cellars - Zillah, Washington

David and Linda Lowe, Owners

David Lowe, Winemaker

www.wineglasscellars.com

Having been around in the upper reaches of the Yakima Valley since the early 90's, Wineglass Cellars is now one of the “old-timers” here in Washington. The Lowe's are the epitome of the “mom and pop” winery, making reasonably priced wines that compete favorably with the best of Washington. The Cabernet from Elerding Vineyard is perhaps this state's best kept secret, and is quite age-worthy, as is the “best of the harvest” proprietary red called Rich Harvest. The “In The Buff” Chardonnay is fermented in stainless steel, and is a top value, as is the “Fran's Rose” which is done in a “just off-dry” style. The Capizimo is a multi-vintage blend that has a tremendous following, as do the Cabernets and the Merlot. There are rumors that some day in the not too distant future, we will once again see a Zinfandel from Wineglass, something we very much look forward to seeing again.

2007 Wineglass Cellars Chardonnay “In the Buff”, Yakima Valley

2007 Wineglass Cellars “Fran's Rosé”, Yakima Valley

NV Wineglass Cellars Capizimo, Yakima Valley

2005 Wineglass Cellars Sangiovese, Yakima Valley

2002 Wineglass Cellars Merlot, Yakima Valley

2002 Wineglass Cellars Cabernet Sauvignon, Yakima Valley

2003 Wineglass Cellars Cabernet “Elerding Vineyard”, Yakima Valley

2001 Wineglass Cellars “Rich Harvest”, Yakima Valley

2005 Wineglass Cellars Syrah “Marcoux Vineyard”, Yakima Valley

Oregon Wines - “Authentic, Artisinal, Unique, Sustainable”

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Belle Pente Vineyard and Winery - Carlton, Oregon

Brian and Jill O'Donnell, Winegrowers

<http://www.bellepente.com>

As the very first winery signed up for the Cordon portfolio in July of 2002, Belle Pente holds a special place in our hearts. Brian O'Donnell left a high paying job in the tech field for the hope and promise of the Oregon wine country, and has been making his expression of the soils there since 1996. His Belle Pente (pronounced bell pont, and meaning beautiful slope in French) Vineyard was planted in 1994, and he supplements that with estate fruit he farms from the old vines of the Murto vineyard, planted in 1978, among others. The Pinots always sell out quickly, the Chards are among the best in America, the Riesling is very true, and the Pinot Gris is rarely in good supply.

2007 Belle Pente Pinot Gris, Willamette Valley- **fall 2008**

2006 Belle Pente Pinot Gris Reserve, Willamette Valley

2006 Belle Pente Chardonnay “Belle Pente Vineyard”, Willamette Valley- **summer 2008**

2005 Belle Pente Riesling, Willamette Valley

2006 Belle Pente Pinot Noir Yamhill Carlton District

2005 Belle Pente Pinot Noir “Estate Reserve”, Willamette Valley

2006 Belle Pente Pinot Noir “Murto Vineyard”, Willamette Valley- **fall 2008**

De Ponte Cellars - Dayton, Oregon

Scott and Rae Baldwin, Owners

Isabelle Dutartre, Winemaker

www.depontecellars.com

Scott and Rae Baldwin purchased the 17 acre, 30 year-old De Ponte Vineyard in the Dundee Hills in 1999, and have positioned themselves as one of the future stars in the growing Oregon industry. Isabelle has been the winemaker from the beginning, bringing over 25 years of experience to the team, 18 with the Drouhin family alone (10 in Burgundy, 8 in Oregon). As one of the newer additions to our Oregon portfolio, we felt their commitment to old world technique, along with their small family mentality, would allow them to fit right in with the rest of our wonderful friends from Oregon. Oh yeah, the wines are really, really good to boot!!

2007 De Ponte Melon, Dundee Hills

2005 De Ponte Pinot Noir, Dundee Hills

Holloran Vineyards - West Linn, Oregon

Bill Holloran, Owner

Jay Somers, Winemaker

www.holloranvineyardwines.com

Holloran is about as boutique as Oregon wine gets. Bill Holloran left a high paying job in the concrete canyons of Manhattan for the hope and promise of the Oregon wine country, and has been making his expression of the soils there since 1999. Bill plays a big hand in the winemaking with Jay (of J.Christopher fame), and together they make Riesling, Pinot Noir and Chardonnay from the estate vineyard planted in 1978 called "Le Pavillon". Production is small, compared to most wineries, with a relatively high portion of the wine being declassified into a second label, hence ensuring only the highest quality goes into the bottles with Holloran labels. They are in the process of converting the vineyard to biodynamic viticulture. New is an estate Tempranillo.

2006 Holloran Chardonnay "Le Pavillon", Dundee Hills

2006 Holloran Riesling "Le Pavillon", Dundee Hills

2006 Holloran Riesling "Chehalem Mountain Vineyard", Willamette Valley

2006 Holloran Pinot Noir, Willamette Valley

2006 Holloran Pinot Noir "Le Pavillion", Dundee Hills

Lemelson Vineyards - Carlton, Oregon

Eric Lemelson, Owner

Anthony King, Winemaker

www.lemelsonvineyards.com

Eric Lemelson left a high paying job in the environmental law field for the hope and promise of the Oregon wine country, and has been making his expression of the soils since 1999 (sound familiar?). With his long environmental history, it is no surprise that the wines are organically grown, and they are purposefully not labeled as such. The wines have always been extremely well received (and reviewed), with the culmination coming when the 2004 Thea's Selection was selected as one of the Wine Spectator's Top 100 wines of the year. The single vineyard wines are extremely limited in quantity, as are the Riesling and the Pinot Gris.

2006 Lemelson Dry Riesling, Willamette Valley

2005 Lemelson Pinot Noir "6 Vineyards", Willamette Valley-**inquire**

2006 Lemelson Pinot Noir "Thea's Selection", Willamette Valley

2006 Lemelson Pinot Noir "Cuvee X"

2007 Lemelson Pinot Gris Tikka's Run

2006 Lemelson Pinot Noir Jerome- **summer**

Scott Paul Wines - Carlton, Oregon

Scott Wright, Owner/Winemaker

www.scottpaul.com

Scott Paul Wright left a high paying job in the entertainment industry for the hope and promise of the Oregon wine country, and has been making his expression of the soils ever since. He was in the record industry, and I apologize if this sounds like a broken record, but Scott, like the others in Cordon's Oregon stable, has set new standards in the Oregon wine country. Scott doesn't believe in single-vineyard wines as of yet in Oregon, with terroir difficult to establish in such a young industry, and his bottlings reflect his love of the wines of Burgundy. His Martha Pirrie Cuvee (named after his daughter) is the "entry level" wine; the "bourgogne rouge" if you will, while his "La Paulee" is the standard-bearer, a premier cru of sorts. The top level "Audrey" would be considered the 'grand cru' wine, and is extremely limited. Scott's wines are more about balance and grace than they are about power, never being saturated nor inky glass-stainers, they rely on purity and flavor. What a concept.

2006 Scott Paul Pinot Noir "La Paulee", Willamette Valley

2007 Scott Paul Pinot Noir Martha Pirrie, Willamette Valley- **fall 2008**

Stafford Hill - West Linn, Oregon

Bill Holloran, Owner

Jay Somers, Winemaker

Stafford Hill is the "second label" of Holloran, and the wines are so limited in availability, that further mention of them only causes these extremely reasonably priced wines to fly out even faster than they already do. Delicious, well-packaged, and far less expensive than what many others have to offer.

2007 Stafford Hill Chardonnay, Willamette Valley

2007 Stafford Hill Riesling, Willamette Valley-**late spring**

2006 Stafford Hill Pinot Noir, Willamette Valley-**fall 2008**

2006 Stafford Hill Tempranillo, Willamette Valley

Stoller Vineyards - Dayton, Oregon

Bill and Cathy Stoller and Harry Nedry-Peterson, Owners

Melissa Burr, Winemaker

www.stollervineyards.com

Bill Stoller, unlike the remainder of the Cordon Oregon stable, is one of the earlier (1993) veterans of the industry, and the "Stoller Vineyard" has been as widely respected as Shea, Maresh, or any of the other top vineyard names of the Willamette Valley. Located in the Dundee Hills, Bill has been bottling small amounts of estate grown wines under the Stoller label since the 2001 vintage. The "JV" comes from younger vines (they call them junior vines), and represents one of the finer values in Oregon Pinot, though quantities available are always brutally small. Chardonnay and Rose are also made in equally limited amounts. The Stoller vineyard is organically grown, and the winery has been awarded Leeds certification for energy efficiency.

2006 Stoller Chardonnay Estate, Dundee Hills

2006 Stoller Pinot Noir "JV", Dundee Hills

2005 Stoller Pinot Noir Estate, Dundee Hills

California – “Not Just Napa Valley Anymore”

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29 songs - Napa, California
Kelly Wheat, Owner/Winemaker
www.29songs.com

When Kelly Wheat came to us with his wine (via a well-respected Seattle source), even though we were in an “anti-California Syrah” market, we were so impressed that we decided to add it to our portfolio. It more resembles a Northern Rhone wine than one from Napa Valley, with loads of white pepper and “roasted slope” fruit. With only 280 cases produced, our allocation is very tiny, and we’re quite thankful for what we receive.

2005 29 songs Syrah, Napa Valley

Cannonball Wine Company
www.drinkcannonball.com

If ever there was a wine that was making a big splash, this is it!!!

2005 Cannonball Cabernet Sauvignon, California

Cardiff Cellars - San Martin, California
Phil Franscioni, Winemaker

Cardiff Cellars represents a great opportunity to pour wines that aren't available in every Safeway and Albertson's in town, for a giveaway price. It is the preferred choice of many caterers, and each varietal is true to the grape.

2006 Cardiff Cellars Chardonnay, California
2006 Cardiff Cellars Merlot, California
2005 Cardiff Cellars Cabernet Sauvignon, California

Chase Family Cellars - St. Helena, California
Andy and Pam Simpson, Owners
Nile Zacherle, Winemaker
www.chasecellars.com

At S. E. Chase Family Cellars, they have a deep appreciation for old vines. Planted in 1903, the vines in their estate Hayne Vineyard (made famous for the fruit sold to Turley) are head pruned, dry-farmed and are planted on St. George rootstock. The gravelly soil, combined with a slight slope, consistently produce some of the most exuberant and expressive Zinfandel grapes in the Napa Valley. Balance is always a trademark in their wines, pleasing the drinker that loves all things robust, yet they still appeal to those who know that more isn't always better. There are small amounts made of Cabernet Sauvignon (it's the law in Napa) and Petite Sirah as well.

2005 Chase Family Zinfandel "Hayne Vineyard", Napa Valley
2005 Chase Family Zinfandel "Hayne Vineyard" Reserve, Napa Valley
2005 Chase Family Petite Sirah, Napa Valley

Colgin Cellars- St. Helena, California (Pritchard Hill)
Ann & Joe Wender- Owners
Allison Tauziet- Winemaker

Ann Colgin has helped forge a world-renowned reputation for California's small production, hand-crafted red wines. The Colgin Cellars' intensely endowed wines are produced from exceptional hillside vineyards in the St. Helena area of Napa Valley. These unique sites, coupled with the highest quality vineyard management and neo-classical winemaking techniques, produce wines with distinctive personalities. As Colgin's IX Estate comes into maturity, Tauziet's hands-on experience and knowledge of the Colgin vineyard practices and winemaking philosophy will be crucial in developing and sustaining the endless potential of the property. Needless to say, these extremely high scoring wines are very limited in availability.

2005 Colgin "IX Estate" Syrah
2005 Colgin "IX Estate" Napa Valley Red Wine

Crow Canyon - San Martin, California
Phil Franscioni, Winemaker

The Crow Canyon line of wines represent correct, varietal wines with a very minimal price. These are the perfect choice to take an extra point or two, because they aren't nationally exposed, they aren't in every discount chain, Safeway and Trader Joe's. Each flavor tastes like it should, and the packaging is competent for California wines well under \$5 wholesale.

2006 Crow Canyon Chardonnay, California
2006 Crow Canyon Merlot, California
2006 Crow Canyon Cabernet Sauvignon, California
2006 Crow Canyon Syrah, California

Dancing Coyote Wines - Clarksburg, California

Celia McCormack, Winemaker

www.dancingcoyotewines.com

We hate to say this about a California winery, but Dancing Coyote may be one of the more exciting discoveries we've made in our existence at Cordon. Here's a family winery located in the up-and-coming Clarksburg appellation, which focuses on interesting, off-the-beaten track wines, at extremely reasonable prices. Albariño which rivals its Spanish counterparts and is actually more affordable? Chenin Blanc sold for a song with less than 250 cases produced? Portugese inspired Verdelho? Value-driven Petite Syrah? Totally tasty red and white blends going by the names of Cha Cha, Rhumba, and Tango? Puhleeze. If you've given up on the search for interesting, drinkable, and affordable wines from North America, we challenge you not to like these wines. These wines will not stay quiet for long, with a Top 100 placement in 2007.

2006 Dancing Coyote Pinot Grigio, Clarksburg, California
2006 Dancing Coyote Verdelho, Clarksburg, California
2006 Dancing Coyote Albariño, Clarksburg, California
2006 Dancing Coyote Chenin Blanc, Clarksburg, California
2006 Dancing Coyote Cha Cha, Clarksburg, California
2006 Dancing Coyote Rhumba, Clarksburg, California
2004 Dancing Coyote Tango, El Dorado, California
2005 Dancing Coyote Petite Syrah, Clarksburg, California

Fleur de California - Napa, California

Francis Mahoney, Owner

Ken Foster, Winemaker

www.fleurdecalfornia.com

It has been joked that "Francis Mahoney planted half the Pinot Noir in the Carneros", and it's really not all that far from the truth. Originally known as Carneros Creek, the winery has gone through some changes over the years, and has never been more successful than it is now. The Pinot Noir is a standard bearer in its price range, and under the fine winemaking of Ken Foster (who came from David Bruce, and brought all the Petite Sirah contracts with him), the line has been extended beyond the original Pinot Noir and Petite Sirah into Vin Gris and Chardonnay. All are delicious and easy to sell, with great packaging.

2005 Fleur Chardonnay, Central Coast
2007 Fleur Vin Gris Pinot Noir Rosé, Carneros
2006 Fleur Pinot Noir, Carneros
2006 Fleur Petite Sirah, Central Coast

Hendry - Napa, California

George Hendry, Susan Ridley and Jeff Miller, Owners

Mike Hendry, Winemaker

www.hendrywines.com

Hendry Ranch is a small estate winery located on one of the Napa Valley's finest pieces of soil. In the Hendry family since the 1930's, all of the fruit was sold to the likes of Opus One and Rosenblum (the source of Kent's famed Hendry Reserve Zin) until 1992, when the decision was made to bottle wines under the Hendry label. Known best for the Zinfandels, Hendry also makes fine Cabernets, top-notch Chardonnays (both stainless steel and barrel fermented varieties), as well as a smattering of other grapes, like Albarino, Pinots Gris and Noir, and Primitivo. Pricing is reasonable considering the quality and location, and it is rare for us to be able to have any Hendry wine year-round, as they are all limited in production. Magnums and half bottles are available on some of the wines.

2007 Hendry Albarino "Hendry Ranch", Napa Valley

2007 Hendry Pinot Gris "Hendry Ranch", Napa Valley

2007 Hendry Chardonnay Unoaked, Napa Valley

2004 Hendry Chardonnay Barrel Fermented, Napa Valley

2007 Hendry Rosé "Hendry Ranch", Napa Valley

2006 Hendry Pinot Noir, "Hendry Vineyard", Napa Valley

2004 Hendry Cabernet Sauvignon "HRW", Napa Valley

2004 Hendry Cabernet Sauvignon "Hendry Vineyard", Napa Valley

2005 Hendry Zinfandel "Hendry Block 28", Napa Valley

2005 Hendry Zinfandel "Hendry Block 7", Napa Valley

2005 Hendry Primitivo "Hendry Block 24", Napa Valley

Hirsch Vineyards - Cazadero, California

David and Marie Hirsch, Owners

Mark Doherty, Winemaker

www.hirschvineyards.com

David Hirsch left his career in Manhattan in the fashion industry, arrived in the late 1970s to the Sonoma Coast and planted his first grapes in 1980. Hirsch Vineyards now has 47 plus producing acres, mostly Pinot Noir, and any list of the top Pinot Noir vineyards on this continent would be incomplete without its name. In a world where it is cliché to say that the Pinot being made is "Burgundian", this is one winery that can make that claim. In 2005, inclement weather during flowering produced a yield of well under one ton per acre, naturally. The Bohan Dillon is made in abundant years, utilizing some of the younger vines, and offers great value. The Hirsch wines are very limited in production and therefore, are also rare in our marketplace.

2007 Hirsch Pinot Noir "The Bohan Dillon", Sonoma Coast- **spring 2009**

2006 Hirsch Pinot Noir Estate, Sonoma Coast

2006 Hirsch Pinot Noir M

2006 Hirsch Chardonnay

Karl Lawrence - Angwin, California

Mike Trujillo and Bryan Henry, Owners

Mike Trujillo, Winemaker

www.karllawrence.com

The natural assumption would be that there is someone actually *named* Karl Lawrence, but that is in fact the middle names of the two owners. This "insider's wine" (all they make is Cabernet) is made from exceptional vineyard sources, the Morisoli and To-Kalon vineyards on Napa's valley floor, and the Herb Lamb vineyard up-valley (the rest of the Herb Lamb fruit goes to Colgin). Since their initial vintage in 1991, this has been a winery that has always had a full mailing list, and maintained their desire to keep pricing reasonable in an out-of-control world. They do not submit their wines for review, though occasionally they are sought out, and somehow the 2002's were reviewed by Parker (91 to 93). Karl Lawrence Cabernet is normally released in June and is also available in half-bottles and magnums.

2005 Karl Lawrence Cabernet Sauvignon, Napa Valley

Tor Kenward Family Wines - St. Helena, California

Tor Kenward, Owner
Jeff Ames, Winemaker
www.torwines.com

Tor Kenward is a former Beringer executive who “left the dark side”, and with his connections was able to establish an immediately successful and well-reviewed winery. His production is primarily red, which ranges from Mast Vineyard Cabernets (in Yountville adjacent to Dominus) to Syrahs from Durrell and Hudson vineyards, yet his tremendous Chardonnays should not be overlooked. The labels bear emblazoned ROCK and TOR as their draws, and these wines are extremely limited in supply. The previous catalog said that the perfect Parker score was just a matter of time, and while not wanting to sound prophetic or anything...

2005 TOR Chardonnay “Durrell Vineyard” Wente Clone, Sonoma Valley
2005 TOR Chardonnay “Two Rivers Ranch”, Napa Valley-**limited**
2004 TOR Cabernet Sauvignon, Napa Valley
2005 TOR Cabernet Sauvignon “Mast Comarossa”, Napa Valley
2004 ROCK Syrah, Napa Valley
2005 ROCK Syrah “Las Madres Vineyard”, Carneros
2005 ROCK Syrah “Hudson Vineyard”

Krupp Brothers Estates - Napa, California

Jan Krupp and Bart Krupp, Owners
Nigel Kinsman, Winemaker
www.kruppbrothersestates.com

As we’ve said before, California wines have to be pretty special to gain entry into our portfolio, and these offerings from the Krupp Brothers certainly caught our attention. This dream began in 1991, with the acquisition and planting of three incredible mountain vineyards, and then you start with neighbors such as David Arthur, Dalle Valle, Chapellet, and Bryant Family, attention is warranted. The Black Bart wines are all produced from Rhone-varietals, while the Veraison labels focus on traditional Bordeaux-blends. Quality is very high, as are the accolades, and we are certain upon tasting that you will be most impressed.

2006 Black Bart’s Bride, Napa Valley
2006 Black Bart Syrah “Stagecoach Vineyard”, Napa Valley
2004 Veraison Synchrony “Stagecoach Vineyard”, Napa Valley
2003 Veraison Cabernet Sauvignon, Napa Valley

Lagier-Meredith - Napa, California
Steve Lagier and Carole Meredith, Winegrowers
www.lagiermeredith.com

Carole and Steve each have storied histories in Napa Valley, with Carole being a world-renown University of California-Davis ampelography professor (she researched the parentage of Zinfandel and many other varietals), and Steve as one Robert Mondavi's most trusted right hands. They live on top of a gorgeous hillside in the Mt. Veeder appellation, grow their Syrah in old volcanic soils, and truly act as farmers in their existence, not wine-makers. Each year they produce a miniscule (500-600 cases) amount of Syrah, and each year it receives lavish reviews from every major reviewer. We were one of their first out of state distributors, and are proud to have one of California's most sought after wines.

2004 Lagier-Meredith Syrah, Mt. Veeder- **limited**
2005 Lagier-Meredith Syrah, Mt. Veeder

Michael Sullberg Wines – Healdsburg, California
Michael Sullberg, Owner
www.michaelsullbergwines.com

Utilizing experience gained from years in the industry, Michael Sullberg has created a concept of offering top quality California wines at prices that should embarrass many a winemaker in North America. Their website says it all..."If you're looking for a great wine at \$40 wholesale, Michael's not your man. But if you're looking for a great wine retailing under \$10, give us a call. Your customers will thank you when they return for yet another case of 'Michael Sullberg Wines'". What else needs to be said? Oh, and it has a great box.

2006 Michael Sullberg Chardonnay, California
2006 Michael Sullberg Merlot, California
2006 Michael Sullberg Cabernet Sauvignon, California

Morlet Family Vineyards- St. Helena, California
Jodie and Luc Morlet-Owners
www.morletwines.com

We will be very proud to feature the wines of the Morlet Family in the Cordon portfolio in the very near future. With roots dating back to four generations of winemaking in Avenay, Champagne, and a resume that includes winemaker at a small Napa producer known as Peter Micheal, we look forward to putting Luc's wines on the map in the Seattle market.

Outpost Estate - Angwin, California
Frank and Cathy Dotzler
Thomas Brown, Winemaker
www.outpostwines.com

One of the wine country's greatest assets is the amount of ancient Zinfandel vineyards strewn around California, and Howell Mountain certainly has its share. Known for decades as the Lamborn vineyard, the Dotzler's bought the old vine property and built a state of the art facility on the property. The first vintage of Outpost Zinfandel was 1998, and they have now begun to make small amounts of Grenache and Petite Sirah, as well as delicious Cabernet Sauvignon. The list of top flight restaurants pouring Outpost Zinfandel nationwide is impressive, and the wine is limited in availability.

2004 Outpost Zinfandel, Howell Mountain
2005 Outpost Cabernet Sauvignon, Howell Mountain
2005 Outpost Cabernet Sauvignon True Vineyard, Howell Mountain
2005 Outpost Petite Syrah, Howell Mountain
2005 Outpost The Other Petite Syrah, Howell Mountain

Philippe-Lorraine - Napa, California

Phil Baxter, Owner/Winemaker

www.baxterwinery.com

Decidedly French inspired in a world of Napa Valley over-extraction, the Philippe Lorraine wines buck the trend towards excessive alcohols and gobs of new oak, and supply you with a product that is dependant on the fruit characteristics, rather than oenological trickery. It is also quite refreshing to see a winery that doesn't price everything at \$50-plus, and it's not because they can't, it's just not their image. Philippe Lorraine also offers the rare opportunity to have small-production Napa Valley wines by the glass.

2005 Philippe Lorraine Chardonnay, Napa Valley

2002 Philippe Lorraine Cabernet Sauvignon Reserve, Napa Valley

Qupé - Los Olivos, California

Bob Lindquist, Owner/Winemaker

www.qupe.com

One of the pioneers of the Central Coast region, Bob Lindquist made his first vintage under the Qupé label in 1982, and is dedicated to Rhone varietals. Located on the Bien Nacido vineyard, which supplies 50% of his grapes, Bob crafts wines that epitomize California, with supple fruit, spice, and length, yet buck the trend with alcohol levels that are surprisingly in check. The Central Coast Syrah is one of California's few remaining bargains, and the rhone-varietal inspired whites are very special. He makes Chardonnay because the fruit was too good to pass up, and the upper-end reds speak for themselves. Half bottles of various wines are usually available as well.

2006 Qupé Bien Nacido Cuvee (White), Santa Maria Valley

2006 Qupé Marsanne, Santa Ynez Valley

2006 Qupé Viognier, Santa Ynez Valley

2004 Qupé Roussanne "Bien Nacido Hillside Estate", Santa Maria Valley

2006 Qupé Chardonnay "Bien Nacido Vineyard 'Y' Block", Santa Maria Valley

2006 Qupé Chardonnay "Bien Nacido Reserve - Block 11", Santa Maria Valley

2005 Qupé "Los Olivos Cuvee" (Red), Santa Ynez Valley

2006 Qupé Grenache "Purissima Mountain Vineyard", Santa Ynez Valley

2006 Qupé Syrah, Central Coast

2005 Qupé Syrah "Bien Nacido Vineyard", Santa Maria Valley

2004 Qupé Syrah "Bien Nacido Hillside Estate", Santa Maria Valley

Ramey - Healdsburg, California
David Ramey, Owner/Winemaker
www.rameywine.com

David Ramey's resume is second to none, and the amount of prominent wineries that he has played a big role in building is staggering: Matanzas Creek, Chalk Hill, Dominus, and Rudd Estate. His Chardonnays are second to none in California (and limited in quantities), and the red wine program is also top flight, with the Pedregal, being one of Parker's highest rated California's Cabernets every year. With the recent addition of the Larkmead bottling, and the release of a Napa valley designated Cabernet Sauvignon, the lineup seems to be complete. The Claret is one of Napa Valley's better secrets, coming from declassified lots of the big reds. The Claret and Russian River Valley Chardonnays are available in half bottles, and the single vineyard red wines are available in magnums.

Appellation Series

2005 Ramey Chardonnay, Carneros District
2006 Ramey Chardonnay, Russian River Valley
2006 Ramey Chardonnay, Sonoma Coast

Vineyard Designate Series

2005 Ramey Chardonnay "Hudson Vineyard", Napa-Carneros
2005 Ramey Chardonnay "Hyde Vineyard", Napa-Carneros
2005 Ramey Chardonnay "Ritchie Vineyard", Russian River Valley
2006 Ramey Syrah "Roger's Creek", Sonoma Coast

Cabernet Blends

2005 Ramey Claret, Napa Valley
2005 Ramey Cabernet Sauvignon, Napa Valley
2005 Ramey Cabernet Sauvignon "Jericho Canyon Vineyard", Napa Valley- **inquire**
2005 Ramey Cabernet Sauvignon "Larkmead Vineyard", Napa Valley
2005 Ramey Cabernet Sauvignon "Pedregal Vineyard", Oakville- **inquire**

Red Car Wine Company - Santa Maria, California
Carroll Kemp, Owner
Sashi Moorman, Winemaker
www.red-car-wine.com

Red Car started as a 50 case production of super-Syrah in 2000, made by a couple of movie guys turned wine-geeks. Somehow a bottle of the first wine got into the hands of the wine director at the French Laundry, and the rest is history, with Red Car becoming an overnight sensation. From those humble starts, and through the passing of one of the founders, the winery has remained one of the "must-haves" in California, and we never get enough. The Pinot Noir is called Amour Fou (crazy love), and the "trolley series" tells a story each vintage, as each wine should. The names change each year, always cutting edge, with "The Window", "The Stranger", "All Night Radio", "Sugardaddy", "Shake, Rattle, & Roll" and "Red Wind" among the monikers. The Fight series of Syrah is up to Round 4. The Boxcar series of wines is intended to be pocket-book and food friendly.

2006 Red Car Pinot Noir "Boxcar", Russian River Valley-**limited**
2005 Red Car Pinot Noir "Amour Fou", Russian River Valley
2005 Red Car Syrah "The Fight", California-**limited**
2006 Red Car Syrah "Speakeasy", California

Selene - Napa, California
Mia Klein, Owner/Winemaker
www.selenewines.com

There are very few winemakers out there with 100 point Parker ratings under their belts, and Mia Klein is one of them. As a “hired gun” so to speak, her list of clients has included Dalla Valle, Bressler, Fischer and Viader just to name a few. Selene’s output is focused solely on the primary Bordeaux varietals, and has been since her first vintage in 1991. As one of Napa’s pre-eminent winemakers, Mia has access to fruit others do not, such as David Abreu’s Madrona Ranch. Mia launched “Chesler”, a Cabernet Franc/Merlot blend that is a tribute to her mother in 2002. Think of it as “Maya” at one tenth the price (and actually available). The Sauvignon Blanc and Merlot are available in half bottles.

2007 Selene Sauvignon Blanc “Hyde Vineyard”, Carneros
2005 Selene Merlot “Frediani Vineyard”, Napa Valley
2003 Chesler Red Wine, Napa Valley
2004 Selene Cabernet Sauvignon, Napa Valley

Sloan Estate - Rutherford, California
Stuart Sloan, Owner
Martha Levy, Winemaker
www.sloanwine.com

Sloan Estate Cabernet Sauvignon is extremely limited in supply and tightly allocated.

2004 Sloan Cabernet Sauvignon, Napa Valley- **Inquire**

Steel Creek - San Martin, California
Phil Francioni, Winemaker

Normally wines under \$10 retail carry a generic California appellation, but this line has more specific sources, such as Monterey and Arroyo Seco. They are clean, well made wines that are line priced (except for the Pinot Noir) and are a perfect choice for weddings, caterers, by-the-glass programs, and your shelves. You won’t find them in every big box store in town, like you do most sub-\$10 wines from the Golden State.

2006 Steel Creek Pinot Grigio, California
2005 Steel Creek Chardonnay, Monterey
2006 Steel Creek Riesling, Monterey
2006 Steel Creek Gewurztraminer, California
2005 Steel Creek Pinot Noir, Monterey
2005 Steel Creek Merlot, Monterey
2005 Steel Creek Cabernet Sauvignon, Monterey

Stephen Vincent - Petaluma, California
Stephen Vincent Situm, Owner
Bob Goyette, Winemaker
www.stephenvincentwines

Steve Situm began his wine career in 1962, and there are not many around that can claim such deep roots. He learned that success doesn’t have to be hype-oriented, and he created a fine line of varietal wines that are elegantly and simply packaged, with a value rarely matched. Their single vineyard Pinot Noir from the Sonoma Coast appellation would be \$40 in anyone else’s hands. The Cabernet and Merlot are wonderful bargains, and the Crimson is a full bodied blend of Cabernet and Syrah. The whites are crisp, clean, and balanced.

2006 Stephen Vincent Sauvignon Blanc, Lake County
2006 Stephen Vincent Chardonnay, Monterey County
2006 Stephen Vincent Pinot Noir, Sonoma County
2006 Stephen Vincent Pinot Noir “Four Sisters Vineyard”, Sonoma Coast
2005 Stephen Vincent Merlot, California
2005 Stephen Vincent Cabernet Sauvignon
2005 Stephen Vincent “Crimson”, California

Talisman – Sonoma, California
Scott and Marta Rich, Owners
Scott Rich, Winemaker
www.talismanwine.com

Talisman's goal is very simple: the creation of delicious Pinot Noirs that are true to their roots and accurately reflect their places of origin. Talisman's vineyards have each been selected for their unique site characteristics and potential to convey distinctive and singular terroirs. Emphasis is placed on achieving perfection in the vineyard and preserving the essence of place. Rather than manipulating the wines in the cellar to achieve stylistic goals, each individual vineyard dictates wine style and bottlings are typically a diminutive 200 to 300 cases. Scott was the winemaker for Etude for many years, and Marta is the national sales manager for Calera. They both bleed Pinot, and their wines have been very well received in our marketplace.

2005 Talisman Pinot Noir "Wildcat Mountain", Los Carneros- **fall 2008**

2005 Talisman Pinot Noir "Ted's Vineyard", Russian River- **fall 2008**

2005 Talisman Pinot Noir "Thorn Ridge Vineyard", Sonoma Coast

2004 Talisman Pinot Noir "Red Dog Vineyard", Sonoma Mountain

2005 Talisman Pinot Noir "Adastra Vineyard", Sonoma Mountain- **summer 2008**

Import Portfolios

Weygandt-Metzler Imports

Unionville, Pennsylvania

Peter Weygandt and Maria Metzler-Weygandt, Importers

www.veygandtmetzler.com

It could be argued that one of the single most important import portfolios in the world is the one that Peter Weygandt carries. He spans the globe, bringing wines into the US from 8 different countries, and has always remained cutting edge. The respect that he carries abroad is hard to fathom, as he's often able to select which parcels of a winery's production will be his (generally opting for the old vines lots), and also is able to instruct the winemakers to bottle it for him unfiltered whenever possible. It is fact that the Weygandt-Metzler label on the back of a bottle is synonymous with quality. It is a French dominated portfolio, as that is where it all began for Peter and Maria decades ago. But no matter which wine region you go to, whether it be the Wachau in Austria (F.X. Pichler), the Cotes-du-Nuits in France (Domaine Dugat-Py) or the Montalcino hills of Italy (La Serena), the names you see in Peter's portfolio are always the crème de la crème of the producers in each region.

Australia

Gatekeeper - Simon Hackett (McLaren Vale)

Simon Hackett makes this Stelvin-enclosed Shiraz from 30-plus year old vines in the McLaren Vale, which is known as the mid-palate of Australia. The wine is supple and rich in flavor, and has quite a following in Washington.

2005 Gatekeeper Shiraz, McLaren Vale

Austria

Markowitsch – Gerhard Markowitsch (Carnuntum)

www.markowitsch.at

Markowitsch is widely considered to be one of the finest red wine producers in Austria, located in the Carnuntum, a warm region between the Neusiedlersee and the Danube. Gerhard crafts fine Pinot Noir, Zweigelt, Blaufrankish, and his Gruner Veltliner is one of the regions' best. The Carnuntum Cuvee is a blend of Pinot Noir and Zweigelt that is tank fermented, unoaked, and delightful.

2007 Markowitsch Gruner Veltliner "Ried Scahzacker"

2007 Markowitsch "Carnuntum Cuvee"

2006 Markowitsch Pinot Noir

FX Pichler - (Wachau)

www.fx-pichler.at

Every list of Austria's top producers has FX Pichler in the Top 3, and generally at the very top. His Gruners and Rieslings are cutting edge, showing a defined mineral character. His wines are always well reviewed by WA and WS and they generally come to us once a year (more often than not in the fall), and are highly allocated.

France

Alsace

Domaine Albert Mann - Maurice Barthelme and Jacky Barthelme
www.albertmann.com

Maurice and Jacky are former basketball players, and now operate this fine estate, one of Alsace's rising stars. Jacky is in charge of the winemaking, and Maurice spends his time in the vineyards, and together they make quite a team. Their old vines produce some of the finest wines of the region, with a number of Grand cru vineyard holdings. The house style is one of minerals and ripe fruit, with great texture and length.

NV Domaine Albert Mann Cremant d'Alsace
2006 Domaine Albert Mann Pinot Blanc
2006 Domaine Albert Mann Riesling "Cuvee Albert"
2005 Domaine Albert Mann Riesling Grand Cru "Schlossberg"
2006 Domaine Albert Mann Pinot Gris "Cuvee Albert"
2005 Domaine Albert Mann Pinot Gris Grand Cru "Hengst"
2003 Domaine Albert Mann Pinot Gris Altenbourg SGN (375ml)-**limited**
2006 Domaine Albert Mann Gewurztraminer
2005 Domaine Albert Mann Gewurztraminer Grand Cru "Furstentum"
2005 Domaine Albert Mann Gewurztraminer Altenbourg VT (500ml)-**limited**

Domaine Schoffit - Bernard Schoffit

Bernard Schoffit is a fine blend of old (as in his vineyards) and new (as in his state-of-the-art winery in Colmar), and crafts some of Alsace's most sought after wines. He owns the Clos St. Theobald in the Rangen de Thann vineyard (France's steepest vineyard), which is the portion that Zind-Humbrecht doesn't own, and has harvested the highest must weights ever recorded in Alsace from that fruit. His vines in the less steep Harth vineyard allow him to produce a wide range of wines, from solid fragrant Gewurztraminer, to what is widely considered to be the world's finest example of Chasselas (it's more common in Switzerland), which is made from 75+ year old vines.

2005 Domaine Schoffit Pinot Blanc Vieilles Vignes
2006 Domaine Schoffit Chasselas Vieilles Vignes
2005 Domaine Schoffit Riesling Harth "Cuvee Tradition"
2005 Domaine Schoffit Riesling Grand Cru "Sommerberg"
2005 Domiane Schoffit Riesling Grand Cru Clos Saint Theobald "Rangen de Thann",
2004 Domaine Schoffit Tokay Pinot Gris "Cuvee Alexandre"
2006 Domaine Schoffit Gewurztraminer Harth "Cuvee Caroline"

Vignobles a Scherer - Christophe Scherer
www.andre-scherer.com

Scherer's wines represent an opportunity to have handmade wines at co-operative prices. From their winery in the fairy tale town of Eguisheim (the birthplace of winemaking in Alsace) they make a full line of wines, all of good quality for what we were used to paying for Alsace wines ten years ago.

2005 Scherer Pinot Blanc
2005 Scherer Gewurztraminer

Burgundy

Chateau de la Greffiere - Vincent Greuzard (Macon La Roche-Vineuse)
www.chateaudelagreffiere.com

Monsieur Greuzard's vineyards in the Maconnais range up to 100 year in age, and he makes his wines in a manner now more common in the region than when he started it. He ferments half in stainless steel tank, and the other half in barrel, and then combines the two into stainless steel. It gives him a richness and mouthfeel that is most appealing.

2007 Chateau de la Greffiere Macon La Roche-Vineuse "Vielles Vignes"

Domaine Bertagna - (Vougeot)

www.domainebertagna.com

Domaine Bertagna is a well-known and respected domaine that is definitely on the upswing. A new staff has been brought in to manage everything from winery technology to viticulture, and the results show. The wines are limited, sought after, and highly regarded by every major Burgundy reviewer. The Bourgogne Hautes-Cotes du Nuits is one of Burgundy's great remaining "under \$35" wines. The 2006 reds are expected in the fall of 2008.

2005 Domaine Bertagna Vougeot Blanc "Les Cras" 1er Cru
2005 Domaine Bertagna Bourgogne Hautes-Cotes du Nuits "Les Dames Huguettes"
2005 Domaine Bertagna Chambolle-Musigny "Les Plantes" 1er cru
2005 Domaine Bertagna Vougeot "Clos de la Perriere" 1er cru (monopole)
2005 Domaine Bertagna Vougeot "Les Cras" 1er cru
2005 Domaine Bertagna Vougeot "Les Petits Vougeot" 1er cru
2005 Domaine Bertagna Vosne-Romanee "Les Beaux Monts" 1er cru
2005 Domaine Bertagna Nuits-Saint-Georges "Les Murgers" 1er cru

Domaine Daniel Bouland - (Morgon)

The amazing wines of Daniel Bouland are a relatively new addition to the Weygandt portfolio, and this is certainly not your grandma's Beaujolais. Gamay is taken to a new height at this estate in Morgon, delivering wines with intensity and longevity, almost Burgundy meets the Rhone, and we're sure you'll be impressed.

2006 Daniel Bouland Morgon "Vieilles Vignes"

Domaine de la Chapelle – Catherine and Pascal Rollet (Pouilly-Fuisse)

www.domainedelachapelle.com

The Rollet family was very fortunate to acquire this estate that was established in 1904 and many of its old vines as well. Careful vineyard management, hand harvesting, and impeccable winemaking practices have led to wines that have much more in common with the great wines of the Cote d'Or than with what you would expect from the Cote Chalonnaise or the Maconnais. These are great white burgundies that should not be missed.

2005 Domaine de la Chapelle Pouilly-Fuisse "Vieilles Vignes"

Domaine Louis Chenu - (Savigny-les-Beaune)

www.louischenu.com

The Chenu family has been making wines in Savigny-les-Beaune for five generations now, having first acquired parcels of vineyard in 1914. The wines are now made by great grandson Louis, along with his wife and daughters, and are the epitome of what you expect of wines from this appellation. Their multiple premier cru holdings offer wines of elegance and finesse, with light body and structure, showing hallmark aromas and flavors of cherry, raspberry, and a touch of earth. The 2006's are expected to arrive in the fall of 2008.

Domaine Chevillon-Chezeaux - Philippe Chezeaux (Nuits-Saint-Georges)

Philippe Chezeaux's old vines produce wonderfully concentrated fruit, the sort that others would make into inky, glass-staining Syrah wannabe's. However his style is one of delicacy and femininity, with wafting aromatics, wonderful balance in the mouth, and purity. Very little new wood is used, as the old vine fruit does the talking. These are a recent addition to the Weygandt portfolio, and a very welcome one.

2006 Domaine Chevillon-Chezeaux Bourgogne Rouge

Domaine David Clark – David Clark (Morey St. Denis)
www.domainedavidclark.com

When a former Formula One pit stop boss turns winemaker in the world's most famous of Pinot Noir regions, you'd rarely expect to find that Domaine pop up in the Peter Weygandt portfolio. When someone of the stature of Jancis Robinson puts his name alongside Romanée Conti, Roumier, Comte du Vogüé, and Rousseau in an article, it all begins to make sense. This Indianapolis born Scott has taken on the big boys with the 1.5ha of land he's amassed in Burgundy, and the wines we've seen so far are certainly reflective of all the hype.

2005 Domaine David Clark Bourgogne Grand Ordinaire "en Bollery"
2005 Domaine David Clark Bourgogne Rouge 'au Pelson"

Domaine Collotte – Philippe Collotte (Marsannay)

Value isn't common in Burgundy, but Domaine Collotte offers (albeit limited amounts of) fine fruit-driven wines that are true expressions of the soils from which they originate. The vines that make up the incredible Bourgogne Rouge were planted in 1947, much of the Marsannay was planted over 50 years ago, and the Chambolle Musigny is a show-stopper. Parker refers to him as one of the new stars of the Marsannay, and after tasting them you will know why.

2007 Domaine Collotte Marsannay Rosé
2005 Domaine Collotte Marsannay "Clos de Jeu"-**limited**
2006 Domaine Collotte Bourgogne

Domaine Bruno Desaunay-Bissey – Bruno Desaunay (Flagey-Echezeaux)

One of the greatest secrets of Burgundy is this domaine, which Burgundy collectors have been quietly hoarding for years. Bruno's Premier and Grand Cru holdings come from ancient vines planted by his ancestors, and his winemaking style is not one of manipulation. He allows the fruit to speak for itself, without gobs of new oak or 14+% alcohol levels. The 2006's from Bruno Desaunay-Bissey will arrive in early 2008, and will be allocated.

2005 Domaine Bruno Desaunay-Bissey Chambolle-Musigny-**limited**
2005 Domaine Bruno Desaunay-Bissey Vosne-Romanee Vieilles Vignes-**limited**

Domaine Dugat-Py - Bernard Dugat (Gevrey-Chambertin)
www.dugat-py.com

Consistently one of the greatest names in all of winedom, Bernard Dugat produces incredibly concentrated wines from ancient vines that naturally yield next to nothing. His winemaking is unmatched, and his wines are incredibly sought after and expensive. Year in and year out, his Chambertin is *the* world's rarest wine, with about 275 *bottles* being produced in an average year. The 2006 vintage from Dugat-Py will arrive early in 2009 and will be allocated down to the bottle according to the 2005 purchases (which were allocated according to 2004 purchases, and so on) of Domaine Dugat-Py. We do not anticipate having any new allocations available this year.

Domaine Dupont-Fahn - Raymond Dupont-Fahn (Meursault)

Raymond Dupont-Fahn is famed for having moved soil around in his Meursault-Perrieres vineyard, this causing the appellation board to strip him of his right to use the name. He must now sell his top wine as simple Bourgogne! The Auxey red and whites are typically available in the spring, and all Dupont-Fahn wines are limited in quantity.

2006 Domaine Dupont-Fahn Bourgogne Blanc "Chaumees de Perrieres"
2006 Domaine Dupont-Fahn Auxey-Duresses Rouge "Les Crais"

Domaine Remi Jobard - (Meursault)

The Jobard family is one of the most respected names in Meursault, and the wines that Remi has produced over the last few years have catapulted his name to the top of family tree. His holdings and *metoyage* vines are amongst the oldest in the commune, and his style is one of richness and balance. He doesn't use much new oak, and his wines are bottled unfiltered, by his mother. A true family estate. The 2006's will arrive in the fall of 2008.

Domaine des Lambrays - (Morey-St.-Denis)

www.lambrays.com

Of the four great Grand Cru "clos" of Morey-St.-Denis (Clos de la Roche, Clos de Tart, Clos St. Denis and Clos des Lambrays), the Lambrays is the steepest, with a unique red cobbled soil. The vines are old, averaging over 50 years, with some up topping 90+. Thierry Brouin is the *regisseur*, France's equivalent of a general manager, and has ably transformed this venerable old estate into one of France's most treasured domains. The Morey St. Denis represents great value, consisting of declassified younger vines from the Grand Cru.

2004 Domaine des Lambrays Morey-St.-Denis "Les Loups" 1er cru-**limited**

2006 Domaine des Lambrays Grand Cru- **fall 2008**

Domaine Roblet-Monnot - Pascal Roblet (Volnay)

Pascal Roblet makes minute quantities of wine from ancient low yielding vines, and practices biodynamic farming, along with his wife Cecile Tremblay. His wines are extremely limited with only five to ten cases of each coming to the United States. They are bottled unfiltered, with minimal sulfur, and express a unique and true flavor of the terroirs he uses.

2007 Domaine Roblet-Monnot Rose

2005 Domaine Roblet-Monnot Bourgogne Rouge

2005 Domaine Roblet-Monnot Volnay "Saint-Francois"

2005 Domaine Roblet-Monnot Volnay "Brouillards" 1er Cru-**limited**

2005 Domaine Roblet-Monnot Volnay "Santenots" 1er Cru

2005 Domaine Roblet-Monnot Pommard "Les Arvelets"

Domaine Servin - Francois Servin (Chablis)

www.domaine-servin.fr

With his family's fine holdings in Chablis' best premier crus and Grand cru sites, Francois Servin has made quite a name for himself in the last decade. With the winemaking duties being ably handled by an ex-patriot Aussie named Mark Anderson; this estate uses very little oak across the line. The domaine's portion of Petit Chablis is adjacent to the Grand Cru "Les Clos", and represents unparalleled value in white Burgundy. The standard bearer "Les Pargues" comes from a lieu-dit near Montee de Tonnerre, and the Cuvee Massalle is a blend of wines from massalle-originated vines in excess of 50 years old.

2006 Domaine Servin Chablis "Les Pargues"

2004 Domaine Servin Chablis "Cuvee Massalle" Vieilles Vignes

2005 Domaine Servin Chablis "Butteaux" 1er

2006 Domaine Servin Chablis "Montee de Tonnerre" 1er

2004 Domaine Servin Chablis "Blanchots" GRAND CRU

2006 Domaine Servin Chablis "Les Clos" GRAND CRU

2006 Domaine Servin Petit Chablis

Domaine Cecile Tremblay - (Gevrey-Chambertin)

When Cecile Tremblay married Pascal Roblet of Domaine Roblet-Monnot, she was able to retain her family's domaine, and though they make the wines together, the Tremblay wines are bottled separately under her family's label. The vines are quite ancient, and are in the finest areas of the Cotes-du-Nuits. Like Pascal's vines, these are farmed biodynamically.

2005 Domaine Cecile Tremblay Chambolle-Musigny Vieilles Vignes

2005 Domaine Cecile Tremblay Vosne-Romanee Vieilles Vignes

Domaine du Vissoux - Pierre Chermette (Beaujolais)

www.beaujolais-wines.com/chermette

Insiders know that the wines of Pierre-Marie Chermette are at the very top of Beaujolais' hierarchy. The Cuvee Traditionelle is crafted the old way from old vines, and the Pierre Chermette is fashioned to be slightly more fruit forward. The single vineyard Fleuries are perhaps the finest wines made in the appellation, and the Moulin-a-Vent have proven over time to be quite ageworthy. Domaine du Vissoux's Beaujolais Nouveau comes in standard and old vine bottlings, and year in and year out is *the best* available in Seattle each November. Domaine du Vissoux is the house Beaujolais at Willi's Wine bar in Paris, and qualified accounts (Class H) may order their traditional Crème de Cassis through the WSLCB.

2007 Domaine du Vissoux Beaujolais Rosé

2008 Domaine du Vissoux Beaujolais Nouveau- **11/20/08**

2008 Domaine du Vissoux Beaujolais Nouveau Vieilles Vignes- **11/20/08**

2006 Domaine du Vissoux Beaujolais "Pierre Chermette"

2006 Domaine du Vissoux Beaujolais "Cuvee Traditionelle" Vieilles Vignes

2006 Domaine du Vissoux Fleurie "Les Garants"

2006 Domaine du Vissoux Fleurie "Poncie"

2006 Domaine du Vissoux Moulin-a-Vent "Les Trois Roches"

NV Domaine du Vissoux Crème de Cassis

Champagne/Sparkling

Ployez-Jacquemart - Laurence Ployez (Ludes)

www.ployez-jacquemart.fr

Ployez-Jacquemart produces refined Champagnes from top fruit sources. They are a small house (total production is about 3% of the amount of Dom Perignon made every year) and still privately owned, and their house style is one of immense complexity and clean, crisp flavors. The tete de cuvee "Liesse d'Harbonville" is a true tete, only made in exceptional vintages, with the current release being 1996. The standard vintage bottlings are rather limited in production and are aged in their cellar long beyond what is required. The Brut is available in three sizes, and the Rose comes in 375s as well, which affords you the option of having something other than just the everyday B-S and D-L available to your customers. The Rose's style is of richness, with a high Pinot Noir percentage.

NV Ployez-Jacquemart Brut

NV Ployez-Jacquemart Rosé

2000 Ployez-Jacquemart Vintage Brut

1996 Ployez-Jacquemart "Liesse d'Harvonville"

Hubert Clavelin et Fils - Hubert Clavelin (Cote de Jura)

Truth be told, the soils here in the ancient Jura Mountains are quite similar to those in Champagne, and Clavelin makes this wine from 100% Chardonnay grown on chalk, with fermentation in the bottle, and hand riddling. It may not quite have the exact feel (read: name) of Champagne, but it tastes amazingly close for a whole lot less. It's a great ringer for a blind bubbly tasting, and a superb choice for weddings, caterers, or what have you. It's **so** not Mumm's Cuvee Napa.

NV Brut Comte Cremant du Jura

Languedoc-Roussillon et Sudouest

Domaine la Bastide - Guilhem Durand (Corbieres)

www.chateau-la-bastide.fr

Guilhem Durand makes wines that far outpace his “inferior” appellation of Corbieres, and he labels the wines varietally, which only affords him Vin du Pays “rights”, if you will under French law. His old Syrah vines (up to 60 years and more) put out naturally low yields, and show tremendous concentration, with the resultant wine “one of the world’s greatest bargains” according to Robert Parker and many others. Wines labeled under the Domaine la Bastide label are varietally correct, without the influence of oak, and are worthy of any list or shelf.

2007 Domaine la Bastide Roussanne, Vin de Pays d’Hauterive
2007 Domaine la Bastide Viognier, Vin de Pays d’Hauterive- **summer 2008**
2006 Domaine la Bastide “Douce Folie”, Vin de Pays d’Hauterive
2006 Domaine la Bastide Merlot, Vin de Pays d’Hauterive
2006 Domaine la Bastide Syrah, Vin de Pays d’Hauterive
2005 Guilhem Durand Merlot, Vin de Pays d’Hauterive
2005 Guilhem Durand Syrah Vieilles Vignes, Vin de Pays d’Hauterive

Domaine la Berangerie – The Berenger Family (Cahors)

In a region that has become more and more mechanical over the decades, this family still harvests by hand, farms organically, and works yields that are 40% less than what is required by law. The estate is run by Andre Berenger and his wife, with their two children, Maurin and Juline, along with their spouses...a true family winery.

2005 Domaine la Berangerie Cahors “Cuvee Maurine”

Domaine des Cassagnoles - Gilles Baumann (Gasgogne)

www.domaine-des-cassagnoles.com

The wines from the Gasgogne can be quite good in the hands of a conscientious producer, and Gilles Baumann at Domaine des Cassagnoles certainly qualifies as such. The estate grown Cotes de Gasgogne is an absolute steal for the money, often referred to as a poor-man’s Sancerre, while the single-cepage Gros Manseng is a “reserve” selection, sold at a fraction of what it could cost in someone else’s hands.

2007 Domaine des Cassagnoles Cotes de Gasgogne
2007 Domaine des Cassagnoles Gros Manseng, Cotes de Gasgogne

Chateau Font-Mars – Jean-Baptiste de Clock (Languedoc)

www.font-mars.com

We were very excited when we saw a Picpoul de Pinet show up in the Weygandt catalog, and after tasting it when it arrived, we’re sure it will become a huge hit around these parts. The property has been producing wine since the mid-1800’s, and they’ve discovered fossilized dinosaur eggs in the chalky, limestone soil. You will love this aromatic, crisp, dry white as much as we do, and drink it all summer long.

2007 Chateau Font-Mars Picpoul de Pinet, Languedoc

Domaine Foulaquier - Pierre Jequier (Pic St.-Loup)

www.masfoulaquier.com

The Mas de Foulaquier was a run down cellar in the northern, most warm part of Pic. St Loup until Pierre Jequier acquired it in the late 90’s. He has great relationships with some of France’s top winemakers, and has used those, along with his own brilliance to create intense, full bodied, real wines that offer Chateuneuf-type quality at Languedoc prices. The cuvees are named after the migratory birds that share his time in the vineyard.

2006 Foulaquier Pic Saint-Loup “L’Orphee”, Coteaux du Languedoc

Domaine Gardies - Jean Gardies (Roussillon)
www.domaine-gardies.fr

Young Jean Gardies has a sold-out status on his gate due to his private list of customers, one so successful that the US market has never been able to get any of the top 3 cuvees that are produced. We certainly hope to see those wines in the future, because the wines that we do get are among the finest reds made in the south of France. His Muscat de Rivesaltes is magnificently perfumed, delicate, and sweet, but not as cloying as so many other examples of Muscat that we see today.

2005 Domaine Gardies Cotes-du-Roussillon Villages "Les Millieres"
2005 Domaine Gardies Muscat de Rivesaltes

L'Oustal Blanc - Claude Fonquerle (Minervois)
www.oustal-blanc.com

In concert with Chateauneuf-du-Pape *oenologist extraordinaire* Philippe Cambie, Claude Fonquerle has set the French wine scene abuzz with the wines of his estate in recent years. Far exceeding what is expected out of this appellation, or frankly what has ever been possible. The Syrah, Grenache and Carignan vines are painstakingly tended, with low natural yields. In the winery, there is no artificial manipulation, tremendous attentions to detail, and the results are the talk of southern France. The name of the winery translates as "The White House", due to its stature in the appellation, and a few archaic laws force a bottling or three to be labeled as Vin de Table Francais, denying a vintage date as well. Fortunately, Claude's daughter Naick was born in 2000, therefore her age will always correspond to the vintage, and allow Claude to give a certain finger to the government.

NV L'Oustal Blanc Blanc "Naick 6", Vin de Table Francais
NV L'Oustal Blanc Rouge "Naick 5", Vin de Table Francais
2007 L'Oustal Blanc K-7
2005 L'Oustal Blanc Minervois
2005 L'Oustal Blanc Maestoso-**inquire**

Domaine Pietri-Geraud - Laetitia Pietri-Geraud (Banyuls)

Laetitia Pietri-Geraud has vineyards throughout the Banyuls and Collioure region, and originally studied winemaking in Australia. The cuvee Mediterranee, celebrating Banyuls proximity to the sea and its climate, is 100% barrique aged and made entirely from Grenache. It has a purity and delineation of fruit not commonly found in Banyuls.

2000 Domaine Pietri-Geraud Banyuls "Cuvee Mediteranee"

Domaine des Soulanes - Daniel Laffite (Fenouilledes)

His vineyards are near the town of Tautavel in Catalonia, and young Daniel Laffite crafts fine Maury and sumptuous reds from Grenache and Carignan. He named his standard-bearer "Cuvee Jean Pull" after the old gentleman that sold him the vineyard, his way of honoring the past as he brings a formerly backwater region into the future.

2006 Domaine des Soulanes Cotes Catalanes "Cuvee Jean Pull"- **fall 2008**
1999 Domaine des Soulanes Maury

Loire Valley

Domaine Yannick Amirault - (Bourgeuil)

www.yannickamirault.fr

As an appellation, Bourgeuil is quite flat, and though the Bretons may have a great name in this country with their organic provenance, in Bourgeuil (and truly all of France) all the vigneronns know that the undisputed master is Yannick Amirault. His wines are the representatives of the Bourgeuil and St.-Nicholas-de-Bourgeuil appellations. The wines are on all the top wine lists in France and the RVF places him above all others in the area. Amirault's vineyards have some slope to them, as they are planted away from the Loire floodplain. His Cabernet Franc vines are old, and his vinification is traditional. His cave is truly in a cave, and his Quartiers vineyard is planted around his house at an incredible meter by meter density.

2004 Domaine Yannick Amirault Bourgeuil "Coudraye"

2005 Domaine Yannick Amirault Bourgeuil "Petite Cave"-**inquire**

Domaine des Aubuisieres - Bernard Fouquet (Vouvray)

www.vouvrayfouquet.com

The troglodyte village of Vouvray is famous for all the homes built into the cliffs of limestone over the years, and Fouquet's cellar is no different. From the street it has a building front, but inside it morphs into a cave. Bernard's Chenin Blanc vineyards sport old vines with excellent exposures, ensuring ripeness. His Cuvee Silex is one of Seattle's standards at this point and the Girardieres is vinified in a demi-sec style. His Brut is bright and refreshing.

NV Domaine des Aubuisieres Vouvray Brut

2007 Domaine des Aubuisieres Vouvray "Cuvee Silex"

2005 Domaine des Aubuisieres Vouvray "Cuvee Girardieres"

Domaine de Beauregard - Henri Gregoire (Muscadet-sur-Loire)

www.domainebeauregard.com

With Henri's son Laurent now doing the vinification at Domaine de Beauregard, the 45-plus year old vines and natural low yields have found a very capable craftsman. The wines are among the best in the area, and it is here in the village of Mouzillon that Melon is at its finest. His wines show concentration, structure, and length, and are quite capable of aging, yet so delicious in their youth.

2007 Domaine de Beauregard Muscadet Sevre-et-Maine Sur Lie

Domaine de la Charmoise - Henry Marionnet (Touraine)

www.henry-marionnet.com

Henry Marionnet is the only Touraine winemaker to be awarded a star by the RVF, and though the appellation is relatively unknown in this country, in France he is a certified rockstar. His Gamay and Sauvignon Blanc vines are old, and he produces a number of special cuvees, which we rarely see. The Cuvee M is only produced about 3 times a decade.

2007 Domaine de la Charmoise Touraine Gamay

2007 Domaine de la Charmoise Touraine Sauvignon

Domaine Serge Dageneau et Filles - (Pouilly-Fume)

www.s-dagueneau-filles.fr

Uncle to the famed Didier, Serge Dageneau offers traditional Pouilly-Fume at its finest, being flinty, perfumed Sauvignon Blanc that is true to its river bank roots. The vineyards are old, planted when he was a boy, and his daughter Valerie now tends to most of the winemaking, with daughter Florence tending the vineyards. Together they make fine Pouilly-Fume for one-fifth the price of their famous cousin's.

2006 Domaine Serge Dageneau Pouilly-Fume "Les Pentes"

Domaine Gerard Morin - (Sancerre)

Gerard and his son Pierre are the two behind this low-tech, old style, traditionalist winery carved into the chalky hillside near Bue, one of Sancerre's finest micro-climes. The vines are up to a century old, with naturally low yields, and everything is harvested by hand. On the day the Morins release their Sancerre rouge each year, there is a line down the road, as all the locals line up to get their meager annual allocation. It is only through our friendship with the Morin's that we are able to procure a few cases of their Pinot Noir each year.

2007 Domaine Gerard Morin Sancerre Vieilles Vignes-**late summer 2008**

2005 Domaine Gerard Morin Sancerre Rouge

Marc Plouzeau – (Chinon)

www.plouzeau.com

The Plouzeau's history in the wine business in Chinon date back to 1929, and they acquired some of the land's top vineyards in the early 70's. Marc took over production in the 80's, and began the conversion to biological agriculture in the 90's, and is now certified as such. The chalky clay soils that sit atop limestone at the estate give us wines that are very pure and true to the appellation. If you haven't discovered just how wonderful Cabernet Franc can be from the Loire Valley, or how versatile it is on your table, Plouzeau's wines offer a great place to start.

2006 Marc Plouzeau Chinon "Rive Gauche"

2005 Marc Plouzeau Chinon "Chateau de la Bonneliere"

2007 Marc Plouzeau Chinon Rose

Domaine Pascal et Nicolas Reverdy - (Sancerre)

There are many families named Reverdy in Sancerre, and most of them make wine. Pascal tends the vines, harvests the fruit, makes and bottles the wine. The wines are well reviewed by WS and WA, with the fruit they get from their Maimbray vineyards showing loads of mineral character. They produce wine in all three colors of Sancerre, and also have a limited old vine cuvee that is occasionally available to us. On a sad note, Pascal lost his brother Nicolas late in 2007 in a farming accident.

2006 Domaine Pascal et Nicolas Reverdy Sancerre "Les Coutes"

2007 Domaine Pascal et Nicolas Reverdy Sancerre Rosé "Terre de Maimbray"

2006 Domaine Pascal et Nicolas Reverdy Sancerre Rouge

Domaine la Sauloie - Edmond Vatan (Sancerre)

Also known as Clos la Neore, Monsieur Vatan's wines are the crème de la crème of Sancerre and are extremely allocated and expensive.

Rhone Valley et Provence

Domaine les Aphillanthes - Daniel Boule (Cotes-du-Rhone)

The name is pronounced ('aff-ee-ahnts) and though it is only "entitled" to Cotes-du-Rhone status, savvy collectors worldwide have snapped up their offerings rather quickly. The wines are "field blends" of Grenache, Syrah and Mourvedre, with his natural yields being 40% to 60% of what is allowed, and that is before he thins. The concentration and depth of flavor in each of the wines is profound, not surprising with his old vines, and the availability is somewhat limited.

2007 Domaine les Aphillanthes Rose

2007 Domaine les Aphillanthes Vin de Pays

2005 Domaine les Aphillanthes Cotes du Rhone

2005 Domaine les Aphillanthes Cotes du Rhone Villages "Cuvee des Galets"

2004 Domaine les Aphillanthes Cotes du Rhone Villages "Cuvee du Cros"

Domaine de la Bastide Blanche - Louis and Michel Bronzo (Bandol)

Tempier is certainly the name that everyone associates with Bandol, that sunny appellation on the French Riviera, but when one tires of paying more than \$30 for Rose, and red wines for that matter, the next name in Bandol is Bastide Blanche. The Bronzo brothers do a pair of single-vineyard Bandols, and wonderful Rose, in addition to the standard Bandol rouge. Perhaps in a perfect world we would be able to get enough of their Rose to satisfy everyone year round, but that is not the case, and even on release, there is never enough.

2007 Domaine de la Bastide Blanche Bandol Rosé- **summer**
2004 Domaine de la Bastide Blanche Bandol
2004 Domaine de la Bastide Blanche Bandol "Cuvee Estagnol"
2007 Chateau des Baumelles Bandol Rosé- **summer**
2004 Chateau des Baumelles Bandol

Domaine le Boucharey - Henri Gallet (Cote-Rotie)

Gallet's fine Cote-Rotie is limited in availability and seldom available for long. He is entitled to use the Cote Blonde designator (but does not), as all of his vines are on that section of the hill. The estate is only 6 acres, and Henri's vines are up to 75 years in age.

2005 Henri Gallet Cote Rotie

Domaine Charvin - Laurent Charvin (Chateauneuf-du-Pape)

<http://www.domaine-charvin.com>

Laurent Charvin is either a hero or a villain, as he is the man that saved Robert Parker's life during the catastrophic floods of 2002. He is a perennial WS Top 100 recipient, and his wines are always, always, always at the top of the pile in everyone's book. The estate is a true family run operation, with Laurent working very closely with his father Gerard, and their 8ha of vines, half of which are sold off to negociants.

2007 Domaine Charvin Cotes-du-Rhone Rosé
2006 Domaine Charvin Vin du Pays "A Cote"
2006 Domaine Charvin Cotes du Rhone "Le Poutet"
2005 Domaine Charvin Chateauneuf-du-Pape-**limited**

Domaine Yann Chave - (Hermitage)

One of the most limited and sought after of all Northern Rhone producers, our supplies of these wines are always limited and allocated. Just the mention of the name Chave (whether J.L. or Yann) sends collectors into a frenzy, and occasionally half-bottles are brought into the United States. The wines are all bottled unfiltered.

2006 Domaine Yann Chave Crozes-Hermitage Blanc-**inquire**
2006 Domaine Yann Chave Crozes-Hermitage Classique
2006 Domaine Yann Chave Crozes-Hermitage La Rouvre-**inquire**
2006 Domaine Yann Chave Hermitage-**inquire**

Domaine de Ferrand - Philippe Bravay (Chateauneuf-du-Pape)

Philippe Bravay runs this family property in the lieu-dit of the same name, with more than half of his vines having crossed the century mark. The yields are low naturally, and sadly, the wines are not generally available year round. There is practically no new oak at all, and the wines show purity of flavor and class.

2005 Domaine de Ferrand Chateauneuf-du-Pape-**limited**
2005 Domaine de Ferrand Cotes-du-Rhone Cuvee Antique
2005 Domaine de Ferrand Cotes-du-Rhone La Ferrand

Domaine la Font d'Estevanas - Denis Alary (Cairanne)

Alary is one of the few "go-to" value names left in the Rhone, and is located on the finest sites in and around Cairanne. The brothers Denis and Daniel are the 11th generation of their family to make wines from these soils, and they know a few things about making top wines. The "Grange Daniel" series offers great value, as do the Cotes du Rhone and AC Cairanne, while the Font d'Estevanas and the "La Jean de Verde" are fashioned from extremely old vines, and are wonderful expressions of their terroir.

2007 Domaine Alary "La Grange Daniel" Roussanne, Vin de Pays d'Orange-**summer**
2007 Domaine Alary "La Grange Daniel" Rouge, Vin de Pays d'Orange
2006 Domaine Alary Cotes-du-Rhone "La Gerbaude"
2006 Domaine Alary Cairanne
2005 Domaine Alary Cairanne "Font d'Estevanas"
2003 Domaine Alary Carianne "La Jean de Verde"-**limited**

Domaine les Grand Bois - Marc Besnardeau (Cotes-du-Rhone)

www.grands-bois.com

Marc Besnardeau was a sommelier at Taillevent in Paris, before he married into the Farjol family, the long time owners of the estate. His experience with great wines at the restaurant level has translated into a great winemaking passion, producing wines that offer value and a sense of place, being great examples of the soils in the area (between St. Cecile and Cairanne), and the wines are bottled unfiltered. The standard bearer CdR is 65% Grenache, the rest being Syrah.

2006 Domaine les Grand Bois Cotes-du-Rhone "Cuvee Les Trois Soeurs"

Chateau de Manissy - Florian Andre (Tavel)

www.chateau-de-manissy.com

Florian Andre was Christophe Delorme's (Domaine de la Mordoree) assistant for many years before he left Mordoree to run his own estate. His wines show the influence of the master that he learned from, with superb character, texture and drive. Florian's wines also happen to be quite reasonable when compared to those of his former employer.

2007 Chateau de Manissy Tavel Rosé "Des Lys"

Chateau Mourgues du Gres - Francois Collard (Costières de Nimes)

www.mourguesdugres.com

Pretty much everyone considers Francois Collard's property to be the finest situated domaine in the Costières de Nimes appellation. His land is strewn with *galets*, the stones that litter the landscape of Chateauneuf-du-Pape, and his vineyards are planted to an unusually (for Nimes) high percentage of Syrah, the majority of them past the half-century mark in age. His red wines are delicious, fruit driven examples of the Nimes terroir, and offer incredible value for their quality. The white wines are blends of typical Rhone varietals such as Grenache Gris, Clairette, and the usual Roussanne and Marsanne.

2007 Chateau Mourgues du Gres Blanc "Les Galets Dorés", Costières de Nimes
2006 Chateau Mourgues du Gres "Galet Rouges", Costières de Nimes
2005 Chateau Mourgues du Gres "Terre d'Argence", Costières de Nimes
2005 Chateau Mourgues du Gres "Capitelles du Mourgues", Costières de Nimes

Chateau du Mourre du Tendre - Jacques Paumel (Chateauneuf-du-Pape)

www.chateaudumourredutendre.com

Monsieur Paumel is cut of the same cloth as the late Jacques Reynaud of Rayas, choosing to allow the wines an extended amount of aging in his ancient concrete tanks. He eschews new wood for his wines, made from vines that are up to 100+ years in age. Due to sporadic availability and releases, please check with your sales representative for current offerings.

Clos Saint-Jean – Pascal and Vincent Maurel (Chateauneuf-du-Pape)

Few estates in Chateauneuf-du-Pape have rocketed to the upper echelon of producers as quickly as this one has, and the recent 100 and 98 point ratings from Parker couldn't portray that more. The wines are pure expressions of the soils (and rocks) of Chateauneuf-du-Pape, with ripe flavors of dark fruits mingled with precise spiciness. The luxury cuvees are limited in availability, and allocated according to previous vintage purchases. The standard cuvee is available in large formats. The Maurel bothers, working side by side with famed consultant Philippe Cambie, are truly making some incredible wines.

2006 Clos St. Jean Chateauneuf-du-Pape- **fall 2008**

2006 Clos St. Jean Chateauneuf-du-Pape "Les Combe des Fous"- **fall 2008**

2006 Clos St. Jean Chateaunuef-du-Pape "Deus ex Machina"- **fall 2008**

Domaine Stephane Pichat - (Cote-Rotie)

Stephane Pichat is a young vigneron, with excellent soils and a deft touch. He typically declassifies a good portion of his Cote-Rotie fruit into his Vin du Pays, ensuring that his flagship wine is of the highest quality. The style is one of ripe dark fruit with lots of white pepper, not relying on new oak.

2005 Domaine Stephane Pichat Syrah-**limited**

2004 Domaine Stephane Pichat Cote Rotie "Le Champon"-**limited**

Domaine Saint-Damien – Joel Saurel (Gigondas)

Joel Saurel makes some of the most sought after, highly rated wines from the Gigondas appellation from his 100 year old Grenache vines. The Cotes-du-Rhone is made in a more traditional style, with his holdings in the recently elevated Plan de Dieu appellation, which has galets like those in Chateauneuf-du-Pape.

2006 Domaine Saint-Damien Cotes-du-Rhone Vieilles Vignes

2005 Domaine Saint-Damien Gigondas "Les Souteyrades"

2005 Domaine Saint-Damien Gigondas Vieilles Vignes

Domaine Raymond Usseglio - (Chateauneuf-du-Pape)

www.domaine-usseglio.fr

The brothers Usseglio (Pierre and Raymond) are among the most sought after names in this appellation. The house style of brother Raymond is one of finely constructed wines, showing elegance and precision rather than raw power. Always highly rated, this is as close as we can come to a "year-round" Chateauneuf-du-Pape. The Cuvee Imperiale is limited in availability.

2005 Domaine Raymond Usseglio Chateauneuf du Pape Blanc

2005 Domaine Raymond Usseglio Chateauneuf du Pape "Cuvee Girard"

2005 Domaine Raymond Usseglio Chateauneuf du Pape "Cuvee Imperiale"

Domaine George Vernay - (Condrieu)

www.georges-vernay.fr

There is no better name in Condrieu than Georges Vernay, and he has helped define the appellation and brought it back to prominence. The Viogniers that his daughter crafts from his old vines are world classics, with the current release of the Coteaux du Vernon getting the highest score ever for a dry Condrieu from the Wine Spectator. Syrah is not a permitted varietal for Condrieu, but one of his parcel's soils screams for it, so he planted it, and it is bottled as Cotes du Rhone. These are wines that amaze those that get to taste them, and should not be missed.

2006 Domaine George Vernay Condrieu "Les Terrasses de l'Empire"

2005 Domaine George Vernay Condrieu "Les Chailles de l'Enfer"

2005 Domaine George Vernay Condrieu "Coteaux du Vernon"

2005 Domaine George Vernay Cotes-du-Rhone "Saint Agathe"

2005 Domaine George Vernay Saint-Joseph

2005 Domaine George Vernay Cote-Rotie "Blonde du Seigneur"

2004 Domaine George Vernay Cote-Rotie "Maison Rouge"

Germany

Weingut George - (Rheingau)

<http://www.wagenitz.de/>

This fine producer of Riesling from the red soils of the Rudesheim has holdings in the superb Berg sites as well as the Bischofsberg.

2006 Weingut George Rudesheimer Riesling Big Fish, Rheingau

Weingut Heymann-Lowenstein - (Mosel-Saar-Ruwer)

www.heyman-lowenstein.com

Considered one of the Mosel's (if not all of Germany's) finest estates, this winery was named "Foreign Winery of the Year" in 2005 by the RVF, and is located on the lower Mosel, in Winnigen. The soils here are more similar to the Nahe, where a mix of red and blue slate is common, unlike the upper Mosel, where one sees only blue slate. The vast majority of Reinhard Lowenstein's production goes to private customers in Germany, and only small amounts are available to the United States.

Weingut Wurtz - (Rheinhessen)

Dick Wurtz apprenticed at the venerable Robert Weil estate in Kiedrich. In theory, that should be all one needs to know, however the expression of fragrance and precision that he gets from his fruit is well worth knowing about as well.

2005 Weingut Wurtz Riesling "Potate", Rheinpfalz

Italy

Boeri - (Asti)

A great new find for Peter Weygandt, this Piedmontese specialist crafts a fine Moscato d'Asti with ethereal notes of flowers on the nose, a delicate mousseaux, and medium sweetness.

2006 Boeri Moscato d'Asti

Giovanna Ciacci – (Montalcino)

The Ciacci name dates back over 800 years in Montalcino, and has been divided a few times over the generations. Giovanna's wines are marketed by another importer in the US, in a more modern style, but being a traditionalist at heart, a limited quantity of her wines are a perfect fit in the Weygandt book. The Brunello is crafted from 50 to 60 year old vines, aged in foudre, while the Rosso is from some of the younger vines.

2005 Ciacci Rosso di Montalcino

2001 Ciacci Brunello di Montalcino

La Ca'Nova - (Barbaresco)

One of the great, unknown wineries in Piedmont, the 3 Rocca brothers, Giulio, Franco and Pietro have made wines that have been closely held secrets for a couple of decades now. They have 10ha in Barbaresco, and produce wines from famed Bric Mentina and Montestefano. As recent additions to the Weygandt stable, these traditional wines are dramatically underpriced.

2005 La Ca'Nova Nebbiolo, Langhe

2004 La Ca'Nova Barbaresco

2003 La Ca'Nova Barbaresco "Bric Mentina"

La Serena - Andrea Mantengoli (Montalcino)

Owned by the family since 1933, this small estate grower has been producing wine under this label since 1988. Small in size, with an annual production of less than 1,000 cases, their Brunello is generally one of the top examples of the vintage, and the Rosso represents a fabulous wine with loads of fruit and subtle spiciness. The 2002 Brunello will not be imported to the USA.

2005 La Serena Rosso di Montalcino

2003 La Serena Brunello di Montalcino-**inquire**

Memo - Mario Ercolino (Abruzzo)

Mario's fame was made at Farnese, where he has been the oenologist for some time. His wines are market favorites, with the wines having more pure fruit flavors than one would expect for the very reasonable pricing.

2006 Memo Montepulciano d'Abruzzo

2006 Memo Sangiovese, IGT

San Giovanni - (Veneto)

Everyone needs a good quality Prosecco, whether that be for weddings or summer bellinis. Located in Valdobbiadene, at the center of the zone, this wine is fully Brut, and offers sharp, attractive packaging to go along with a very tasty bubbly.

NV San Giovanni Prosecco Brut

Strele - Pio Tamellini (Soave)

Soave is a winegrowing region that is now coming back into vogue, offering much more than the jug swill that many of us have in our memory. Pio Tamellini's wine is fruit-driven, with minerals and acidity carrying the wine to great heights. It represents top quality for medium price.

2007 Strele Soave

Verace - Tino Rossetti (Veneto)

This wine is custom grown and bottled for Peter. Available in Stelvin-type enclosure, it is a finely scented, medium-bodied glass of Grigio love.

2007 Verace Pinot Grigio, IGT

Spain

Pedralonga - (Rias Baixas)

Located in the farthest northwest corner of the Iberian Peninsula, Pedrolonga crafts as fine and Albarino as anyone, decidedly mineral laden, with lots of core fruit flavors, and a racy finish. It's package is as top-notch as what's in the bottle.

2006 Pedrolonga Albarino, Rias Baixas

Zeta - (Navarra)

Made from ancient head pruned vines at the base of the Pyrenees, this wine is a supple, exotic Garnacha with a smooth texture, and a spicy finish. Perfect for Basque foods.

2005 Zeta Garnacha, Navarra

Antalva Imports

Antonio Martinez
www.antalva.com

Antalva Imports was founded in 2001, based on the idea of bringing premium Spanish wines to the American market. The founder and president of Antalva Imports, Antonio Martinez, had been in the California wine industry for over ten years. Born in Spain, Antonio has always had a desire to bring the culture and lifestyle of his country to America. After years in the wine industry and numerous trips back to Spain, he recognized that many exceptional wines had yet to be discovered and enjoyed by the American public, and Antonio created Antalva Imports.

Covilalba dels Arcs – (Tarragona)
www.covilaba.com

This exceptional cooperative was established in 1961 in the town of Covilalba, in the NE region of Terra Alta in Spain, near the more famous and well-known Priorato. Utilizing their old vine, estate grown fruit, they have also used modern equipment to take the quality level usually associated with cooperatives to another level. Antonio has chosen two wines; the Faristol is made from 100% Garnacha, and shows the red fruit side of the grape more than the peppery spice side. From head pruned vines in sandy soils with deep roots, this is an exceptional wine for the money. The Fill del Temps often reminds us of a high quality Bandol, even though it's a blend of Garnacha and Carinena, with a dash of Cabernet Sauvignon. Aged in new and used American and French oak, the depth of flavors and backbone are mighty impressive, and this is a wine that tastes like one 3 times its price!

2006 Faristol Tinto, Terra Alta
2004 Fill del Temps Gran Seleccio, Terra Alta

Pago de los Capellanes - (Ribera del Duero)
www.pagodeloscapellanes.com

Ribera del Duero is the original “not Rioja” DO and Capellanes is one of the superstars of the appellation. After a pair of WS Top 100 ratings, everyone is now looking for the wines from this old-vine, new technology winery. The Joven is fruit driven, the Crianza shows some expensive oak notes on the nose, and the Riserva has the complexity and verve that only age can give to a wine.

2006 Pago de los Capellanes Joven, Ribera del Duero
2005 Pago de los Capellanes Crianza, Ribera del Duero
2001 Pago de los Capellanes Riserva, Ribera del Duero

Pago de Valdoneje - (Bierzo)

Bierzo as a region is not very well-known, and the predominant variety of grape there is called Mencia. Many will tell you it is Cabernet Franc, and although it is certainly its own thing, and is indigenous to the region, it can offer some similarities to the Loire favorite at times. This one shows ripe fruit and spice, a bit of herbal character, and medium weight with a nice smooth finish, and comes from 5ha of estate fruit, from 50-100 years in age.

2006 Pago de Valdoneje Mencia

Torrederos - (Ribera del Duero)
www.torrederos.de

Made of course from Tinta del Pais (aka Tempranillo), this winery bottles 2 distinct wines from Ribera del Duero, with the Crianza spending 12 months in American oak, while the Tinto only sees stainless steel. Total production at the winery is small, well under 6,000 cases a year.

2006 Torrederos Tinto, Ribera del Duero
2003 Torrederos Crianza, Ribera del Duero

Vina Santurnia - (Rioja)

Owned by the family Ramon de Ayala, Vina Santurnia is about as traditional as one could ask for in Rioja, producing a line of red wines that excite the nose and mouth with scents and flavors of earth and fruit. Wines are aged even further than DO specifications, and they have a loyal following in Seattle and beyond.

2003 Vina Santurnia Crianza, Rioja
2001 Vina Santurnia Reserva, Rioja
1999 Vina Santurnia Gran Reserva, Rioja

Hijos de Antonio Barcelo

<http://www.habarcelo.es>

The Hijos de Antonio Barcelo Company was founded in 1876, and has always been in the fine wine business, focusing their efforts more on exportation over the last 20 years. The family owns 5 estates throughout Spain, and offer wines that scream tradition, approach the new world, or fall in a wonderful place in between. These wines were very successful in the Seattle market for a number of years, and after a two or three year absence, we are pleased to have them to sell.

Bodegas Palacio – (Rioja)

This property was established in 1894 by Mr. Cosme Palacio, and to this day still incorporates the strict grape selections, long and slow macerations, and use of new French oak that have been hallmark for decades. The Barcelo family purchased the estate in 1998, and has provided the technology and structure necessary to remain a player in this very crowded market. The Glorioso label dates back to 1928, and offer a more traditional style than the slightly more modern Cosme Palacio wines, which honor the winery's founder.

2006 Cosme Palacio y Hermanos Blanco, Rioja
2005 Cosme Palacio y Hermanos Crianza, Rioja
2004 Glorioso Crianza, Rioja
2003 Glorioso Reserva, Rioja

Bodegas Peñascal – (Castilla y Leon)

The Barcelo family created Bodegas Peñascal in the early 70's, utilizing the ability to source grapes from well-known regions, and bottle wines offered at very reasonable prices. There is now a new, modern facility in Laguna de Duero, and the varietal wines being made are classic examples of their varietals, at most reasonable prices.

2006 Peñascal Sauvignon Blanc, Penedes
2005 Peñascal Tempranillo, Vino de la Tierra de Castilla y Leon

Bodegas Vina Mayor – (Ribera del Duero)

This winery was founded in 1986 with the purchase of prime real estate in Valladolid, within the Ribera del Duero DO. The reds are monovarietal, using only Tempranillo, and offer a diverse range of selections from Roble to Gran Reserva. It's very nice to be able to offer such quality wines, in an old world style, that as well offer value and something to drink that wasn't fermented just last week.

2006 Vina Mayor Roble, Ribera del Duero
2002 Vina Mayor Crianza, Ribera del Duero
2001 Vina Mayor Reserva, Ribera del Duero
1999 Vina Mayor Gran Reserva, Ribera del Duero

Epic Wines - Aptos, California

Robert and Jane Prough, Importers

Although Epic Wines was a new company in 1995, the expertise and depth of talent from which it started distinguishes Epic Wines as a company able to compete against larger more established houses. Epic Wines' products are unique and important to both the knowledgeable and emerging wine consumers. All of the products within the Epic Wines portfolio were selected to reflect a passionate desire of fine wines.

Australia

Angus the Bull – Hamish MacGowan (South Australia)

Using fruit from Victoria and other well-known parts of South Australia, this wine was created to have a premium Aussie Cabernet to go with beef (of course), that won't cost an arm and a leg. Hamish has consistently put together a very fine wine with this project, one that has received 90 plus point scores, and has maintained its sub-twenty dollar price point.

2005 Angus the Bull Cabernet Sauvignon, South Australia

Four Sisters - (Grampians)

Suddenly everyone is trying to say that their Australian wines are cool climate. Four Sisters was the original cool climate brand, with the vines living in the 3,000 foot level of the Grampians Mountains of northern Victoria State. The daughters referenced are those of winemaker Trevor Mast.

2006 Four Sisters Sauvignon Blanc, Victoria

2005 Four Sisters Shiraz, Victoria

Stanton & Killeen - (Rutherglen)

www.stantonandkilleenwines.com.au

Rutherglen is a hot, dusty town in the northeast corner of Victoria, and is famous world wide for the exceptional, sticky dessert wines that they produce. Chris Killeen's family has been making wines here since the 1800's and the winery is a blend of then and now, with modern facilities built around the old. Both wines are in 500 ml bottles, and can be kept open without degradation for months. Tokay is synonymous with the grape Muscadelle.

NV Stanton & Killeen Muscat, Rutherglen

NV Stanton & Killeen Tokay, Rutherglen

New Zealand

Ata Rangi - Clive Paton (Martinborough)

www.atarangi.co.nz

Ata Rangi wines are available on a special order basis.

Neudorf - Tim and Judy Finn (Nelson)

www.neudorf.co.nz

Tim and Judy planted their first vines in 1978, creating one of New Zealand's most sought after wineries in the Moutere area of Nelson. This is one of the sunniest parts of New Zealand, and the Pinot Noir and Sauvignon Blanc flourish with the warm days and cool evenings, allowing a slow development of flavours, with balanced acidity.

2006 Neudorf Sauvignon Blanc, Nelson

2006 Neudorf Pinot Noir, Moutere

Spain

Valcantara – (Muel)

This Valcantara wines come from a family owned bodega that was founded in 1963 by Manuel Piquer Guimera. With vines over 60-70 years old, it's not surprising that we're able to get such a juicy, delicious red at this price point, but it is a bit of a shock that they don't charge a whole lot more.

2006 Valcantara Garnacha "Old Vines", Cariñena

Riviera Imports - Long Island City, NY

Ed Caan, Owner

www.rivieraimports.com

We weren't sure that Seattle really needed another importer of fine Italian wines, with the abundance that we already see everyday, but after tasting these selections over and over again, we felt that the quality was too great to overlook. Ed Caan came to us because of his relationship with Matt Loso, as the national broker for Matthews Estate, and we couldn't be happier to have these gems in our portfolio. Ed has a great passion for Italian wines, and while many focus on having a breadth of producers from multiple regions, he has gone out and chosen what he deems to be the greatest producer in select regions spanning the boot.

Italy

Agriverdi- Giannicola Di Carlo (Abruzzo)

www.agriverde.it

The Agriverde Estate sits 250 meters above sea level, has been around for well over a century, and uses biodynamic principles in creating some fascinating wines. If you haven't had hillside, estate-grown, low yield, Montepulciano before, you owe it to yourself to recognize that the favorite jug wine of most Italian bistros can be pretty serious stuff. This one spent some time in new wood, and then a couple of years in bottle before release.

2000 Plateo Montepulciano d'Abruzzo

Aneri- Giancarlo Aneri (Valpolicella)

www.neri.it

Giancarlo Aneri established himself as one of Italy's most successful entrepreneurs and wine collectors, which led him to relationships with winemakers and vineyard owners' that many could only have in their dreams. The vision began in 1994, but became a true force in 2001, when famed winemaker Celestino Gasperi, formerly of Quintarelli, joined on to firmly put Aneri's wines on the worldwide map.

2000 Aneri "Stella", Amarone Classico della Valpolicella

Cantina Tollo (Abruzzo)

www.cantinatollo.it

In 1960, a group of 19 farmers and pioneers formed a co-operative with the intent of protecting and promoting the ancient tradition of winemaking in Central Italy. This group has grown to have over 1200 members today, and was honored by a Gran Vinitaly Award in 1999, an award that had never been presented to a co-operative winery. High quality, varietal driven wines are the focus and the result here, all the while retaining tradition that has been passed down for centuries.

2006 Villa Diana Pinot Grigio, IGT

Il Marroneto- Allesandro Mori (Montalcino)

www.ilmarroneto.it

This historic property was purchased by the Mori family in 1974, and they bottled their first wines in 1980. Alessandro seems to have made the right decision in leaving his law practice behind, focusing his time and attention on the family's well positioned, east facing, sloped vineyards in this historic area. The wines are made very traditionally, with little intervention, and the aging is done solely in large Slovenian oak botti. We're proud to present this wonderful property back into the marketplace.

1999 Il Marroneto Brunello di Montalcino

Monti- Pier Paolo Monti (Monforte d'Alba)

www.paolomonti.it

In 1996 Pier Paolo Monti purchased a number of vineyards (including parcels in the famed Bussia and San Martino) in the Monforte commune of Barolo. A state of the art facility was built underground, and since then, Monti has been producing a number of fabulous wines, keeping the traditional character with a modern approach. The "L'Aura" bianco may be one of the world's most unique whites, a fascinating blend of Riesling and Chardonnay. The Barolo "Bussia" speaks for itself.

2001 Monti Barolo "Bussia"

Zymè – Celestino Gaspari (Verona)

www.zyme.it

This may be one of the most exciting, most talked about wineries to come of age in Italy in recent years. The brand began in 1999 as a team of consultants, and shortly morphed into a full-fledged estate winery in 2003, led by the man who made Quintarelli for 20 years, Celestino Gaspari. Is there a need to say more? Kairos is an amazing blend of 15 indigenous varieties from the Veneto. Verona d'Pape?

2003 Kairos, IGT

Scott Paul Selections - Carlton, Oregon

Scott Wright, Owner

<http://www.scottpaul.com/spselections/index.html>

When a winemaker and Burgundy-lover as passionate as Scott Wright decides to begin his own import business, focusing only on the great wines of Burgundy, it's certainly time to take notice. Scott has gone out and found a number of small producers whose winemaking styles and values reflect his own idea that quality is most important. While a few of Scott's producers are already and well known and famous, others have been quietly making wines for a number of years, and a couple have just begun, but it is only time before these are all household names. Seattle is very fortunate to have these selections available in the marketplace. Most of the producer information below was taken from Scott's portfolio packet.

France

Domaine Buisson-Charles – (Meursault)

This tiny 12 acre domaine is run by Michel Buisson, with his daughter Catherine and son-in-law Patrick Essa, the 4th generation to exploit these gorgeous holdings in Meursault. Vines are over 100 years old in some parcels, and the wines are concentrated, classic, rich, and long. Production is miniscule, with a scant two to three barrels of some of the 1er Crus in most years. The 2006's will be released in the summer of 2008.

Domaine Philippe Chavy – (Puligny-Montrachet)

www.domaine-philippechavy.com

The fruit from these beautifully situated vineyards was sold to the negociant Bouchard Père et Fils for many years. Upon the retirement of his father a few years back, young Philippe Chavy took back the fruit and started making the wines himself. He has really come into his own in the last two years, and the wines are racy, intense, and quite thrilling. The Bourgogne Blanc is declassified Puligny, and is worth twice as much.

2006 Philippe Chavy Bourgogne Blanc- **summer 2008**

2006 Philippe Chavy Puligny-Montrachet- **summer 2008**

2006 Philippe Chavy Puligny-Montrachet "Les Corvées des Vignes" - **summer 2008**

2006 Philippe Chavy Puligny-Montrachet "Les Folatières" 1er Cru- **summer 2008**

2006 Philippe Chavy Puligny-Montrachet "Les Pucelles" 1er Cru- **fall 2008**

Domaine des Chenevières – Frédéric Gueguen (Chablis)

www.fredericgueguen.fr

Young Frédéric Gueguen is the son-in-law of Chablis star Jean-Marc Brocard, and he started his own domaine in 2005. He was fortunate to be able to purchase a collection of superbly situated old-vine parcels, with lovely pieces of village-level Chablis as well as the 1er Crus Côte de Lechet, Fourchaume, and the rarely seen l'Homme Mort. Frédéric makes his wines at the Brocard facility in the village of Chablis, and as is traditional in Chablis, the wines are fermented and aged 100% in stainless steel; he uses absolutely no oak whatsoever. The wines are totally pure expressions of the unique and magnificent terroirs of Chablis.

2006 Domaine des Chenevières Chablis

2006 Domaine des Chenevières Chablis "Les Grandes Vignes"

2006 Domaine des Chenevières Chablis "Fourchume" 1er Cru

Domaine J-J Confuron – (Premeaux)

www.jjconfuron.com

One of Burgundy's most highly regarded estates, the 20 acres of Domaine Jean-Jacques Confuron is now controlled by Sophie Meunier-Confuron and her husband Alain Meunier, who work together as a team in the vineyards and the cellar. They took over from Sophie's father in 1988, and converted all parcels to organic viticulture in 1990. The wines are brilliant examples of the concept of "power without weight", with great depth of flavors wrapped up in refinement and elegance. Their Romanée-Saint Vivant is a reference standard for one of the most refined of all Grand Crus.

The 2006's will arrive in the Fall of 2008.

Domaine Aleth Girardin – (Pommard)

Scott Paul Selections are proud to bring the wines of Madame Aleth Girardin back into the U.S., as the last vintage she exported here was 1993. A previous importer reportedly pushed her to use more new oak, and she decided she'd rather stop exporting than change her ways. We love her wines just the way they are...unadulterated, ripe and lush, these are the most feminine and juicy Pommards you are ever likely to taste. As far back as her family can be traced, they have been making wine in Pommard, with too many generations to count, and the average vine age here is 60+ years. The parcels of Epenots and Rugiens were planted in 1906! "I have long been an admirer and collector of the wines of Aleth Girardin since the 1990 vintage and bought quite a number of her stunning '93s. Her wines have been absent from the US market however for some years. This is the kind of domaine that will appeal greatly to Burghound readers, and I encourage you to take a close look." Allen Meadows, Burghound.com – April 2006. The 2006's will arrive in the Fall of 2008.

Domaine Thierry Violot-Guillemard – (Pommard)

www.violot-guillemard.fr

A true character in every sense of the word, Thierry Violot sports a wild, bushy, walrus mustache that belies the understated elegance in his luscious wines. Where most others find aggressive tannins, Thierry finds the finesse. You will not find Pommards like this at any other address, an exquisite balance between power and grace.

"I have been singing the praises of Thierry Violot for several vintages and the quality of his 2004s is so good that I once again offer my unqualified enthusiasm for the wines." Allen Meadows, Burghound.com – April 2006.

2005 Domaine Thierry Violot-Guillemard Pommard

2006 Domaine Thierry Violot-Guillemard Pommard "Rugiens" 1er Cru- **fall 2008**

2005 Domaine Thierry Violot-Guillemard Pommard "Platiers" 1er Cru

2005 Domaine Thierry Violot-Guillemard Pommard "Clos de Derrière St. Jean" 1er Cru

Maison Lucien Le Moine – (Beaune)

www.lucienlemoine.com

This micro-producer is based in the heart of Burgundy, the magnificent jewel-box village of Beaune. The team of Mounir Saouma and Rotem Brakir produces over 20 different wines in miniscule quantities, generally only one or two barrels of each, with nearly a dozen of the top Grand Crus including Richebourg, Romanée-St.Vivant, Chambertin, Clos de Beze, and Bonnes Mares in their arsenal. Their wines routinely score in the high 90s, in fact 14 out of 20 reviewed were over 94 points in the latest Steve Tanzer report. The 2006's will arrive in the Fall of 2008.

Domaine Taupenot-Merme – (Morey St. Denis)

www.taupenot-merme.com

At nearly 30 acres, Domaine Taupenot-Merme is a rather large estate by Burgundian standards. The roots of the family estate go back to the 1760, and today's superb vineyard holdings in Gevrey-Chambertin, Morey-St. Denis, and Chambolle Musigny were united by the marriage of two winemaking families three generations ago. Now in the hands of 41 year-old Romain Taupenot and his sister Virginie, 36, they are the 7th generation to continue the family tradition. All farming is organic, and the winemaking is traditional and pure.

2005 Domaine Taupenot-Merme Passetoutgrain

2006 Domaine Taupenot-Merme Bourgogne Rouge- **summer 2008**

2005 Domaine Taupenot-Merme Chambolle-Musigny

2005 Domaine Taupenot-Merme Gevrey Chambertin

2005 Domaine Taupenot-Merme Gevrey Chambertin "Bel Air" 1er Cru

2005 Domaine Taupenot-Merme Morey St. Denis

2005 Domaine Taupenot-Merme Morey St. Denis "La Riotte" 1er Cru

2005 Domaine Taupenot-Merme Nuit St. Georges "Les Pruliers" 1er Cru

2006 Domaine Taupenot-Merme Mazoyères Chambertin GRAND CRU- **fall 2008**

2006 Domaine Taupenot-Merme Charmes Chambertin GRAND CRU- **fall 2008**

Domaine Anne & Hervé Sigaut – (Chambolle-Musigny)

The Sigauts have been passionately but quietly making gorgeous wines in the tiny village of Chambolle-Musigny. The secret is out and the quiet is about to be a thing of the past. The estate totals 17 acres, including spectacular old-vine parcels of Chambolle 1er Crus Les Fuées, Les Sentiers and Noirots, many of which are plowed by horse. We will see the 2006's in the fall.

Domaine Huber-Verdereau – (Volnay)

www.huber-verdereau.com

The spirited and dashing Thiébault Huber farms his 16 acres completely biodynamically. A former sommelier, Thiébault at 36 is now crafting some of the most exciting wines to come out of the Côte de Beaune. Many are picking him to be Burgundy's next break-out star.

"The young and very talented Thiébault Huber, who is something of a protégé of Jean-Pierre Charlot (of Domaine Josphe Voillot), is from Alsace and is a former sommelier. 1994 was his first harvest in Burgundy as he started with only 3 ha but now exploits 6.5 in 11 different appellations. He started farming biodynamically in 2002 and since 2005; he's converted 100% of his vineyards to this philosophy. The Huber-Verdereau wines are by far the most interesting discovery I made on this trip and I highly recommend them to you. As the scores and comments suggest, they're well worth investigating." Allen Meadows, Burghound.com – April 2006.

2005 Domaine Huber-Verdereau Volnay

2005 Domaine Huber-Verdereau Volnay "Robardelles"

Vino del Sol

Buenos Aires, Argentina
Matt Hedges, Founder
<http://www.vinodelsol.com>

Matt Hedges came up with a business plan for an Argentinean wine exporting company as his Master's thesis, and somehow managed to win the Babcock Elevator Competition, which is a contest that Wake Forest University puts on annually for the best business ideas (hello cover of Fortune magazine!). He then went to his alma mater's (Ole Miss) alumni foundation and found angel funding. When he found his national sales manager, Thane Pritchard, the rest as they say, was easy. The portfolio has fine examples of what is done in Argentina, all the while being friendly to the American market. Not bad for a twenty-something year old kid.

Argentina

Altocedro - Karim Mussi Saffie (La Consulta)
www.altocedro.com.ar

Considered to be one of the "young guns" of Argentina, Karim is a fifth-generation winemaker with his ancestors having made wine in Lebanon's Bekaa Valley. He is passionate about letting the fruit speak, and makes wines from ancient vines, nearly 6,000 feet up in the Andes. Malbec to him is a mistress, and he uses old concrete tanks to ferment the fruit on its indigenous yeasts, with no fining or filtration. His wines are as true an expression of Argentina as there is, with a bit of old world intertwined with the new. Oh yeah, if you've had the Tempranillo, lucky you.

2006 Altocedro Malbec Ano Cero, La Consulta-Mendoza
2004 Altocedro Malbec Reserva, La Consulta-Mendoza

Black Tears

Coming soon is the new super cuvee all of Argentina is talking about.

2005 Malbec "Black Tears"- **fall 2008**

Melipal - Benicio Aristi (Agrelo)
www.bodegamelipal.com

The Aristi family has been in agriculture in Argentina for decades, but the foray into winegrowing is a fairly recent one. They've done it right, receiving high marks for their wines, which have consistently sold out before the next vintage was ready for release. Powerful, deep wines are the house style, from vines over 80 years old, and if Argentinean Malbec were made in Walla Walla, this is what it would taste like. Ikella is their second label, offering fruit forward, smooth wines meant for early consumption.

2006 Ikella Malbec, Mendoza
2006 Ikella Cabernet Sauvignon, Mendoza
2008 Melipal Malbec Rosé, Mendoza
2006 Melipal Malbec, Mendoza
2005 Melipal Malbec Reserva, Mendoza

Tapiz - Patricia Ortiz (Lujan de Cuyo)
www.fincaspatagonicas.com

Tapiz is the name of Jess Jackson's foray into Argentina, a sad foray, as he forgot to negotiate water rights (this coming from a lawyer!). The name has been resurrected now that the winery was sold to the Ortiz's, with the packaging and the wines being far, far better than they were under the KJ reign. A state of the art facility, thanks to the Jacksons, along with estate vineyards at 4000 feet, and careful winemaking make these wines irresistible.

2005 Tapiz Chardonnay, Mendoza
2005 Tapiz Merlot, Mendoza
2005 Tapiz Cabernet Sauvignon, Mendoza
2005 Tapiz Syrah, Mendoza
2005 Tapiz Malbec, Mendoza

Tempus Alba - Aldo Biondolillo (Maipu)

www.tempusalba.com

Known in the USA as "Preludio" due to copyrighting issues, the Tempus Alba winery is one of the most sophisticated in all of Mendoza. They have their own clonal selection library, a brand new winery, and estate vineyards at ridiculous elevations. Their wines show style and grace, with the concentration and saturation of color and flavor you expect from Argentina. These wines are available by special order.

2005 Preludio Tempranillo, Lujan de Cuyo-Mendoza
2005 Preludio Cabernet Sauvignon, Lujan de Cuyo-Mendoza
2005 Preludio Syrah, Lujan de Cuyo-Mendoza
2005 Preludio Malbec, Lujan de Cuyo-Mendoza

Zolo - Patricia Ortiz (Lujan de Cuyo)

www.fincaspatagonicas.com

Patricia Ortiz was a renowned doctor that needed a change of pace. So she bought Fincas Patagonicas from Jess Jackson, and started her own winery. The rest is history, and now Zolo is as renowned as its owners. Have you met this man?

2007 Zolo Sauvignon Blanc, Mendoza
2007 Zolo Torrontes, Mendoza
2008 Zolo Viognier, Mendoza- **late summer 2008**
2007 Zolo Chardonnay, Mendoza
2006 Zolo Bonarda, Mendoza
2005 Zolo Merlot, Mendoza
2005 Zolo Cabernet Sauvignon, Mendoza
2004 Zolo Cabernet Sauvignon Reserve, Mendoza
2005 Zolo Malbec, Mendoza
2004 Zolo Malbec Reserve, Mendoza

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